Paper (4):

DU MA Applied Psychology

Topic:- AP MA S2

1) Chi-square test is a test of
[Question ID = 4830]
1. Proportions [Option ID = 19314]
2. Means [Option ID = 19315]
3. Variances [Option ID = 19316]
4. Co-variances [Option ID = 19317]

2) ____________ cannot be used to estimate internal consistency reliability
[Question ID = 4831]
1. Spearman-Brown formula [Option ID = 19318]
2. Alternate-form method [Option ID = 19319]
3. Cronbach's alpha method [Option ID = 19320]
4. Rulon and Flanagan method [Option ID = 19321]

3) _________sampling is characterized by drawing all elements or individuals having characteristics that are of interest to the researcher.

[Question ID = 4832]
1. Stratified

   [Option ID = 19322]
2. Saturation

   [Option ID = 19323]
3. Systematic

   [Option ID = 19324]
4. Purposive

   [Option ID = 19325]

4) Which of the following statements is true of inductive theory?
[Question ID = 4833]
1. Emerges from the data [Option ID = 19326]
2. Involves testing of hypothesis [Option ID = 19327]
3. Is derived from quantitative methods [Option ID = 19328]
4. Moves from general to specific [Option ID = 19329]

5) ________________ is a source of knowledge as per Empiricists
[Question ID = 4834]
1. Logical reasoning [Option ID = 19330]
2. Theories [Option ID = 19331]
3. Sensory experiences [Option ID = 19332]
4. Contemplations [Option ID = 19333]

6) Which method of estimating validity correlates with the scores on the tests with related constructs?
[Question ID = 4835]
1. Predictive validity [Option ID = 19334]
2. Concurrent validity [Option ID = 19335]
3. Convergent validity [Option ID = 19336]
4. Discriminant validity [Option ID = 19337]

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) Find out the correct statement with respect to Reliability and Validity and the length of the test.

[Question ID = 4836]

1. Both increase with the increase in the length of the test

   [Option ID = 19338]
2. Both decrease with increase in the length of the test

   [Option ID = 19339]
3. Reliability increases whereas validity does not change with increase in length of test

   [Option ID = 19340]
4. Validity increases whereas reliability decreases with increase in length of test

   [Option ID = 19341]

8) In a 4 x 5 randomized group design with 10 observations in each treatment condition, the error / within degrees of freedom will be

[Question ID = 4837]

1. 180 [Option ID = 19342]
2. 191 [Option ID = 19343]
3. 170 [Option ID = 19344]
4. 189 [Option ID = 19345]

9) ______________ refers to those people who's approval is crucial to gain access and acceptance in ethnographic studies

[Question ID = 4838]

1. Researchers [Option ID = 19346]
2. Gatekeepers [Option ID = 19347]
3. Moderators [Option ID = 19348]
4. Facilitators [Option ID = 19349]

10) In case of two independent samples, the relationship between Student's 't' and F ratio is

[Question ID = 4839]

1. $F=t^2$ [Option ID = 19350]
2. $t=F^2$ [Option ID = 19351]
3. $t=F$ [Option ID = 19352]
4. $t \neq F$ [Option ID = 19353]

11) ______________ test consists of ten cards having prints of inkblots

[Question ID = 4840]

1. Rorschach test [Option ID = 19354]
2. Holtzman Inkblot Test [Option ID = 19355]
3. Draw a Person test [Option ID = 19356]
4. Thematic apperception test [Option ID = 19357]

12) ______________ refers to the process of assigning numerals or other symbols to answers so that responses can be put into a limited number of categories or classes

[Question ID = 4841]

1. Classification [Option ID = 19358]
2. Tabulation [Option ID = 19359]
3. Coding [Option ID = 19360]
4. Editing [Option ID = 19361]

A bell shaped curve or the normal curve is
estion ID = 4842]
Mesokurtic [Option ID = 19362]
Leptokurtic [Option ID = 19363]
Platykurtic [Option ID = 19364]
. Skewed [Option ID = 19365]

14) The process of reducing, usually dramatically, the number of people employed by a firm is called
[Question ID = 4843]
1. Rightsizing [Option ID = 19366]
2. Layoff [Option ID = 19367]
3. Downsizing [Option ID = 19368]
4. Turnover [Option ID = 19369]

15) The fairness and justice of a decisions result is termed as
[Question ID = 4844]
1. Informational justice [Option ID = 19370]
2. Distributive justice [Option ID = 19371]
3. Procedural justice [Option ID = 19372]
4. Processual justice [Option ID = 19373]

16) Training employees to do different tasks or jobs than their own in order to facilitate flexibility and job rotation is called
[Question ID = 4845]
1. Functional training [Option ID = 19374]
2. Job training [Option ID = 19375]
3. Cross training [Option ID = 19376]
4. Management development [Option ID = 19377]

17) Which among the following is not a cultural dimension given by Hofstede?
[Question ID = 4846]
1. Power distance [Option ID = 19378]
2. Uncertaininty avoidance [Option ID = 19379]
3. Individualism [Option ID = 19380]
4. Performance orientation [Option ID = 19381]

18) Setting goals, monitoring performance, and providing a consequence to success or failure are features of
[Question ID = 4847]
1. Transformational leadership [Option ID = 19382]
2. Transactional leadership [Option ID = 19383]
3. Charismatic leadership [Option ID = 19384]
4. Participative leadership [Option ID = 19385]

19) According to Managerial Grid (Blake & Mouton, 1984), Country Club leadership style is characterized by

[Question ID = 4848]
1. High task and person orientation

[Option ID = 19386]
2. Low task and person orientation

[Option ID = 19387]
3. High task and low person orientation

[Option ID = 19388]
4. Low task and high person orientation

[Option ID = 19389]

20) A concept from training pertaining to the degree of similarity between the knowledge, skills, and abilities (KSAs) learned in training and the KSAs needed to perform the job is called
[Question ID = 4849]
1. Physical fidelity [Option ID = 19390]
2. [✓ Psychological fidelity [Option ID = 19391]]
3. Person analysis [Option ID = 19392]
4. Task analysis [Option ID = 19393]

21) The concept that organizations are structured by a chain of command that grows with increasing levels of authority, is referred to as
[Question ID = 4850]
1. [✓ Scalar principle [Option ID = 19394]]
2. Unity of command [Option ID = 19395]
3. Span of control [Option ID = 19396]
4. Line functions [Option ID = 19397]

22) ______________ refers to the way that the position and the tasks within that position are organized, including how and when the tasks are done and any factors that affect the work
[Question ID = 4851]
1. Job analysis [Option ID = 19398]
2. Job enrichment [Option ID = 19399]
3. [✓ Job design [Option ID = 19400]]
4. Job evaluation [Option ID = 19401]

23) A career stage in which one begins to search for work and finds a first job is called
[Question ID = 4852]
1. Exploration stage [Option ID = 19402]
2. [✓ Establishment stage [Option ID = 19403]]
3. Mid-career stage [Option ID = 19404]
4. Plateaued mid-career stage [Option ID = 19405]

24) The ability to control one's impulsive judgment and reaction is known as
[Question ID = 4853]
1. Self-efficacy [Option ID = 19406]
2. Self-Awareness [Option ID = 19407]
3. [✓ Self-regulation [Option ID = 19408]]
4. Empathy [Option ID = 19409]

25) The __________ is defined as a desire to establish and maintain friendly and warm relations with other people
[Question ID = 4854]
1. [✓ Need for Affiliation [Option ID = 19410]]
2. Need for Achievement [Option ID = 19411]
3. Need for Power [Option ID = 19412]
4. Need for Strength [Option ID = 19413]

26) ______________ refers to the rules for engaging in appropriate and effective communication
[Question ID = 4855]
1. [✓ Pragmatics [Option ID = 19414]]
2. Syntax [Option ID = 19415]
3. Semantics [Option ID = 19416]
4. Phonology [Option ID = 19417]

27) ______________ refers to the rules governing the structure and sequence of speech sounds

[Question ID = 4856]

1. Phonology [Option ID = 19418]
2. Semantics [Option ID = 19419]
3. Morphology [Option ID = 19420]
4. Syntax [Option ID = 19421]

28) ______________________ is a type of play in which children use materials to make things not for utilitarian purpose but rather for the enjoyment they derive from making them

[Question ID = 4857]

1. Dramatic Play [Option ID = 19422]
2. Constructive Play [Option ID = 19423]
3. Active Play [Option ID = 19424]
4. Role Play [Option ID = 19425]

29) The ____________ child-rearing style is low in acceptance and involvement, high in coercive behavioral control, and low in autonomy granting

[Question ID = 4858]

1. Authoritative [Option ID = 19426]
2. Authoritarian [Option ID = 19427]
3. Permissive [Option ID = 19428]
4. Uninvolved [Option ID = 19429]

30) According to Sigmund Freud, the id operates on

[Question ID = 4859]

1. Pleasure principle [Option ID = 19430]
2. Reality principle [Option ID = 19431]
3. Unconscious mind [Option ID = 19432]
4. Conscious mind [Option ID = 19433]

31) In Ecological Theory______________ includes the face-to-face interactions that a person has in her immediate settings, such as home, school, or friendship groups

[Question ID = 4860]

1. Mesosystem [Option ID = 19434]
2. Microsystem [Option ID = 19435]
3. Exosystem [Option ID = 19436]
4. Macrosystem [Option ID = 19437]

32) Genes that are usually expressed in the phenotype are known as

[Question ID = 4861]

1. Recessive genes [Option ID = 19438]
2. Genotype [Option ID = 19439]
3. Dominant genes [Option ID = 19440]
4. Dormant genes [Option ID = 19441]

33) If a child believes that stealing in order to save a life is OK because life is even more important than following the law, this child would be in which stage of moral development?

[Question ID = 4862]

1. Level one: pre-conventional [Option ID = 19442]
2. Level two: conventional [Option ID = 19443]
3. Level three: post-conventional [Option ID = 19444]
4. Level four: operational [Option ID = 19445]

34) As objects approach near the eye, the lens thickens to a more spherical shape through the contraction of the ciliary body muscles. This phenomenon is called
[Question ID = 4863]

1. Transduction [Option ID = 19446]
2. Disparity [Option ID = 19447]
3. Accommodation [Option ID = 19448]
4. Stimulation [Option ID = 19449]

35) The procedures where in the research participants are given information about the nature and purposes of study after they have participated in it is known as
[Question ID = 4864]

1. Informed consent [Option ID = 19450]
2. Debriefing [Option ID = 19451]
3. Deception [Option ID = 19452]
4. Rationalization [Option ID = 19453]

36) Put the following in the correct order
[Question ID = 4865]

1. Storming, Norming, Forming, Performing, Adjourning [Option ID = 19454]
2. Forming, Norming, Storming, Adjourning, Performing [Option ID = 19455]
3. Forming, Storming, Norming, Performing, Adjourning [Option ID = 19456]
4. Norming, Storming, Forming, Performing, Adjourning [Option ID = 19457]

37) Barriers based on organizational bias that prevent females from advancing to top-level positions is known as
[Question ID = 4866]

1. Glass ceiling [Option ID = 19458]
2. Prejudice [Option ID = 19459]
3. Modern racism [Option ID = 19460]
4. Singlism [Option ID = 19461]

38) ______________ are referred to as beliefs about social groups in terms of traits or characteristics that provide a cognitive framework for processing
[Question ID = 4867]

1. Stereotypes [Option ID = 19462]
2. Heuristics [Option ID = 19463]
3. Prejudice [Option ID = 19464]
4. Habit [Option ID = 19465]

39) Ajay quits smoking as his favorite celebrity has recently started a campaign on healthy lifestyle. This behavior might have been caused by
[Question ID = 4868]

1. Cognitive dissonance [Option ID = 19466]
2. Cognitive consonance [Option ID = 19467]
3. Instrumental learning [Option ID = 19468]
4. Vicarious Learning [Option ID = 19469]

40) Misperceptions resulting from misinterpretation of information received by our sensory organs are known as
[Question ID = 4869]

1. Delusions [Option ID = 19470]
2. Hallucinations [Option ID = 19471]
3. Illusions [Option ID = 19472]
4. Distortion [Option ID = 19473]

41) Any relatively permanent change in behavior by experience is called
[Question ID = 4870]

1. Motivation [Option ID = 19474]
2. Learning [Option ID = 19475]
3. Adjustment [Option ID = 19476]
4. Emotion [Option ID = 19477]

42) The smallest meaningful units in the structure of language are called
[Question ID = 4871]

1. Phonemes [Option ID = 19478]
2. Abstraction [Option ID = 19479]
3. Morphemes [Option ID = 19480]
4. Syntax [Option ID = 19481]

43) ____________ is a condition that involves the persistent failure to speak in specific situations like school or in social group- that interfere with educational or social adjustment.

[Question ID = 4872]

1. Separation anxiety disorder

   [Option ID = 19482]
2. Childhood depression

   [Option ID = 19483]
3. Selective mutism

   [Option ID = 19484]
4. Autism

   [Option ID = 19485]

44) ____________is disorder of children who have not learned appropriate toileting for bowel movements after age 4.

[Question ID = 4873]

1. Enuresis

   [Option ID = 19486]
2. Tourette's syndrome

   [Option ID = 19487]
3. Tics

   [Option ID = 19488]
4. Encopresis

   [Option ID = 19489]

45) Most of the physiological changes that occur during intense emotion result from activation of the sympathetic division of the:-

[Question ID = 4874]

1. Peripheral Nervous system

   [Option ID = 19490]
2. Autonomic Nervous system

   [Option ID = 19491]
3. Endocrine system

   [Option ID = 19492]
4. Limbic system

tion ID = 19493]

46) Osmoreceptors are located in the hypothalamus just above the:-

[Question ID = 4875]

1. Adrenal gland

   [Option ID = 19494]
2. Pituitary gland

   [Option ID = 19495]
3. Thymus gland

   [Option ID = 19496]
4. Thyroid gland

   [Option ID = 19497]

47) Most people tend to 'see the world through rose-colored glasses'. This tendency is termed as:-

[Question ID = 4876]

1. Optimistic bias

   [Option ID = 19498]
2. Confident bias

   [Option ID = 19499]
3. Overconfident bias

   [Option ID = 19500]
4. Positive bias

   [Option ID = 19501]

48) Happiness includes all of the following except

[Question ID = 4877]

1. Feeling a positive emotion

   [Option ID = 19502]
2. Being satisfied with your life

   [Option ID = 19503]
3. Not experiencing a negative emotion

   [Option ID = 19504]
4. Having a high-paying job

   [Option ID = 19505]

49) Solomon Asch is popularly known for his research on

[Question ID = 4878]

1. Conformity [Option ID = 19506]
2. Obedience [Option ID = 19507]
3. Compliance [Option ID = 19508]
4. Cohesion [Option ID = 19509]

50) We typically attribute our success to our internal characteristics whenever we perform well on a task. This

homenon termed as

uestion ID = 4879]

Fundamental attribution error [Option ID = 19510]

. Self-serving bias [Option ID = 19511]

3. Self schema [Option ID = 19512]

4. External attribution error [Option ID = 19513]

51) A person who agrees to a small request initially, is more likely to comply with a larger demand later, describes the phenomenon of

[Question ID = 4880]

1. Door-in-face effect [Option ID = 19514]
2. Foot-in-door effect [Option ID = 19515]
3. Low-ball technique [Option ID = 19516]
4. Door-in-foot technique [Option ID = 19517]

52) Increased sensitivity to painful stimuli is

[Question ID = 4881]

1. Allodynia [Option ID = 19518]
2. Ischaemia [Option ID = 19519]
3. Hyperalgesia [Option ID = 19520]
4. Acute pain [Option ID = 19521]

53) A negative effect of inactive substances as a result of the patient's belief that these substances have the power to cause harm is termed as

[Question ID = 4882]

1. Placebo effect [Option ID = 19522]
2. Nocebo effect [Option ID = 19523]
3. Active ingredient effect [Option ID = 19524]
4. Response treatment effect [Option ID = 19525]

54) ____________ serves to arouse the forebrain and set into motion the various behavioral signs.

[Question ID = 4883]

1. Ascending reticular activating system

   [Option ID = 19526]
2. Descending reticular activating system

   [Option ID = 19527]
3. Neutral reticular activating system

   [Option ID = 19528]
4. All of these

   [Option ID = 19529]

55) The first sleep state which is termed as ____________ normally develops fully within 30 minutes after drifting off to sleep

[Question ID = 4884]

1. Wakefulness sleep [Option ID = 19530]
2. Variable sleep [Option ID = 19531]
3. Slow-wave sleep [Option ID = 19532]
4. Faster waves [Option ID = 19533]

56) ____________ produces distressing physiological effects such as nausea, vomiting, body weakness, drowsiness, and pallor

estion ID = 4885]

Transcranial magnetic [Option ID = 19534]
. Vestibular stimulation [Option ID = 19535]
3. Cosyntropin Stimulation [Option ID = 19536]
4. Vagal Stimulation [Option ID = 19537]

57) ___________ is concerned with the skills and underlying abilities which we have acquired during life α
[Question ID = 4886]
1. Procedural memory [Option ID = 19538]
2. Declarative memory [Option ID = 19539]
3. Propositional memory [Option ID = 19540]
4. Semantic memory [Option ID = 19541]

58) ___________ is the process by which we adapt our memories to fit with our existing expectations
[Question ID = 4887]
1. Confabulation [Option ID = 19542]
2. Schemata [Option ID = 19543]
3. Flashbulb memory [Option ID = 19544]
4. Encoding [Option ID = 19545]

59) _____________ proposed that animals have the capacity to develop a mental representation, a cognitive map, of the place.

[Question ID = 4888]
1. Tolman (1948)

[Option ID = 19546]
2. Harlow (1949)

[Option ID = 19547]
3. Köhler (1925)

[Option ID = 19548]
4. Gould (1986)

[Option ID = 19549]

60) The old disorders in DSM-IV such as hypochondriasis, somatization disorder, and pain disorder have all now been diagnosed as
[Question ID = 4889]
1. Conversion disorder [Option ID = 19550]
2. Illness anxiety disorder [Option ID = 19551]
3. Somatic symptom disorder [Option ID = 19552]
4. Body dysmorphic disorder [Option ID = 19553]

61) Down's syndrome is characterized by presence of an extra ________ chromosome
[Question ID = 4890]
1. X [Option ID = 19554]
2. 21 [Option ID = 19555]
3. Y [Option ID = 19556]
4. 23 [Option ID = 19557]

62) _____________ is description of basic biological response to sustained and unrelenting physical stress.
[Question ID = 4891]
1. General Adaptation Syndrome [Option ID = 19558]
2. Diathesis-stress Paradigm [Option ID = 19559]
3. Two-factor Theory [Option ID = 19560]

ess Inoculation Theory [Option ID = 19561]

63) Impaired ability to carry out motor tasks despite having the motor ability to do so is known as:-
[Question ID = 4892]
1. Aphasia [Option ID = 19562] — writing speaking
2. Apraxia [Option ID = 19563]
3. Agnosia [Option ID = 19564] — loss of ability to recognise thing
4. Dementia [Option ID = 19565]

64) The essential feature of ____________ is a recurrent pattern of negativistic, defiant, disobedient, and hostile behavior towards authority figures in children, that persists for at least 6 months.
[Question ID = 4893]
1. Oppositional defiant disorder [Option ID = 19566]
2. Conduct disorder [Option ID = 19567]
3. ADHD [Option ID = 19568]
4. Childhood depression [Option ID = 19569]

65) Moderately retarded individuals are likely to fall in the educational category of:-
[Question ID = 4894]
1. Self Sustainable [Option ID = 19570]
2. Dependent [Option ID = 19571]
3. Trainable [Option ID = 19572]
4. life support [Option ID = 19573]

66) ____________ affects only females which includes webbing of neck, short fingers and toes, slow growth etc.
[Question ID = 4895]
1. Tay-Sachs disease [Option ID = 19574]
2. Turner syndrome [Option ID = 19575]
3. Klinefelter Syndrome [Option ID = 19576]
4. Niemann-Pick disease [Option ID = 19577]

67) ____________ involves the conversion of sexual impulses into socially acceptable forms of behavior.
[Question ID = 4896]
1. Repression [Option ID = 19578]
2. Regression [Option ID = 19579]
3. Sublimation [Option ID = 19580]
4. Identification [Option ID = 19581]

68) Children with organic defects and those born into minority groups are likely to develop
[Question ID = 4897]
1. Superiority complex [Option ID = 19582]
2. Inferiority complex [Option ID = 19583]
3. Compensation [Option ID = 19584]
4. Fictional goals [Option ID = 19585]

69) Jung disagreed with Freud on the nature of the unconscious, arguing that it exists on two levels ____________ and ____________
[Question ID = 4898]
1. Collective and individual [Option ID = 19586]
2. Anima and animus [Option ID = 19587]
3. Extroversion and introversion [Option ID = 19588]
4. Intuitive and perceptive [Option ID = 19589]

0) Maslow considers physiological and safety needs truly as
[Question ID = 4899]
1. Higher needs [Option ID = 19590]
2. Lower needs [Option ID = 19591]
3. Greatest potency needs [Option ID = 19592]
4. Transformational needs [Option ID = 19593]

71) In a psychoanalytic practice, where the patient relaxes on a couch and freely tells whatever comes into his/her mind is called
[Question ID = 4900]
1. Dreaming [Option ID = 19594]
2. Narration [Option ID = 19595]
3. Free association [Option ID = 19596]
4. Story telling [Option ID = 19597]

72) According to John Dewey _____________ is the connection between sensory stimuli and motor responses
[Question ID = 4901]
1. Efferent arc [Option ID = 19598]
2. Reflex arc [Option ID = 19599]
3. Association arc [Option ID = 19600]
4. Dynamic arc [Option ID = 19601]

73) According to Gestalt psychologists, __________ doctrine is the correspondence between psychological or conscious experience and the underlying brain experience
[Question ID = 4902]
1. Pragmatism [Option ID = 19602]
2. Eclectism [Option ID = 19603]
3. Isotropism [Option ID = 19604]
4. Isomorphism [Option ID = 19605]

74) Karen Horney's conception of feelings of pervasive loneliness and helplessness that are the foundation of neuroses, is called
[Question ID = 4903]
1. Innate anxiety [Option ID = 19606]
2. Existential anxiety [Option ID = 19607]
3. Basic anxiety [Option ID = 19608]
4. Neurotic anxiety [Option ID = 19609]

75) _____________is a technique in which undesired behavior is eliminated by associating with unpleasantness
[Question ID = 4904]
1. Systematic desensitization [Option ID = 19610]
2. Covert sensitization [Option ID = 19611]
3. Covert desensitization [Option ID = 19612]
4. Systematic sensitization [Option ID = 19613]

76) Which among the following is the correct combination between stages of family life cycle and emotion experienced
[Question ID = 4905]
1. Unattached Adult -Accepting parent-offspring separation [Option ID = 19614]
2. Newly married - Accepting new members into the systems [Option ID = 19615]
3. Teenage child - Accepting the new personality [Option ID = 19616]
4. Retreatment - Accepting exists from and entries into the family [Option ID = 19617]

) Rogers believed that there are three necessary and sufficient conditions of counseling such as
Question ID = 4906]
Empathy, unconditional positive regard and congruence [Option ID = 19618]
2. Empathy, unconditional sharing and congruence [Option ID = 19619]
3. Empathy, unconditional positive regard and motivational interviewing [Option ID = 19620]
4. Empathy, congruence and transparency [Option ID = 19621]

78) Fostering of equalitarian atmosphere in counseling is promoted by
[Question ID = 4907]
1. Psychoanalytic theory [Option ID = 19622]
2. Adlerian theory [Option ID = 19623]
3. Behavioral theory [Option ID = 19624]
4. Cognitive theory [Option ID = 19625]

79) The Ego is sometimes described as the ______ because it directs energies supplied by the Id
[Question ID = 4908]
1. Executive [Option ID = 19626]
2. Superordinate [Option ID = 19627]
3. Subordinate [Option ID = 19628]
4. Congruence [Option ID = 19629]

80) ________ memories are created at the time of high emotion situations of personal relevance and that are very vivid in nature
[Question ID = 4909]
1. Flashbulb [Option ID = 19630]
2. Photographic [Option ID = 19631]
3. Implicit [Option ID = 19632]
4. Procedural [Option ID = 19633]

81) The therapeutic technique in which the client is instructed to perform behaviours counter to the therapeutic goal is
[Question ID = 4910]
1. Paradoxical intention [Option ID = 19634]
2. Therapeutic alliance [Option ID = 19635]
3. Therapeutic transference [Option ID = 19636]
4. Talk therapy [Option ID = 19637]

82) Cattell's Personality theory is also known as:-
[Question ID = 4911]
1. Psychoanalytic theory [Option ID = 19638]
2. Factor analytic theory [Option ID = 19639]
3. Behaviouristic theory [Option ID = 19640]
4. Projective theory [Option ID = 19641]

83) ____________ means that the learner comes to anticipate the presence of a reward and if that reward is absent or changed, behavior is disrupted
[Question ID = 4912]
1. Latent learning [Option ID = 19642]
2. Reward expectancy [Option ID = 19643]
3. Place learning [Option ID = 19644]
4. Forgetting [Option ID = 19645]

84) The third stage of Erikson's Eight Stages of Development is termed as:-

estion ID = 4913]
ustry versus inferiority

[Option ID = 19646]
2. Initiative versus guilt

[Option ID = 19647]
3. Trust versus mistrust

[Option ID = 19648]
4. None of these

[Option ID = 19649]

85) Classical conditioning of attitudes through exposure to stimuli lying below the individual's threshold of conscious experiences is
[Question ID = 4914]
1. Subliminal conditioning [Option ID = 19650]
2. Delayed conditioning [Option ID = 19651]
3. Minimal conditioning [Option ID = 19652]
4. Backward conditioning [Option ID = 19653]

86) Forgetting due to proactive interference occurs because

[Question ID = 4915]
1. Later and earlier learning interferes with the recall of new learning

[Option ID = 19654]
2. Later learning interferes with the recall of earlier learning

[Option ID = 19655]
3. Earlier learning interferes with the recall of later learning

[Option ID = 19656]
4. Both, Later learning interferes with the recall of earlier learning & Earlier learning interferes with the recall of later learning

[Option ID = 19657]

87) __________ is an advanced therapy that involves desensitizing a client to a situation by having him or her imagine an anxiety producing situation that may have dire consequences
[Question ID = 4916]
1. General behavioral technique [Option ID = 19658]
2. Positive reinforcement [Option ID = 19659]
3. Implosive therapy [Option ID = 19660]
4. Covert sensitization [Option ID = 19661]

88) Sternberg's conceptualization of love relationship is termed as
[Question ID = 4917]
1. Physical attractiveness [Option ID = 19662]
2. Passionate love [Option ID = 19663]
3. Unrequited love [Option ID = 19664]
4. Triangular model of love [Option ID = 19665]

89) The ability to imitate a person or pretend a behaviour in the absence of that person or the displayed behaviour is called__________ which indicates that children form__________
[Question ID = 4918]
1. Immitation, mental representation [Option ID = 19666]
2. Deferred imitation, mental representation [Option ID = 19667]
3. Secondary imitation , representation [Option ID = 19668]
4. Tertiary imitation, symbolic thought [Option ID = 19669]

90) "Sleeping on the problem of how to fund a vacation, hoping you will have a better idea when you wake up is an example of

[Question ID = 4919]

1. Representation heuristic [Option ID = 19670]
2. Analogy [Option ID = 19671]
3. Algorithm [Option ID = 19672]
4. Incubation [Option ID = 19673]

91) Having superior memory for the items at the beginning and at the end of the list is known as

[Question ID = 4920]

1. Von Restoff effect [Option ID = 19674]
2. Zeigarnik effect [Option ID = 19675]
3. Serial Position effect [Option ID = 19676]
4. Recency effect [Option ID = 19677]

92) Information about the frequency of members of different categories in the population is called

[Question ID = 4921]

1. Census [Option ID = 19678]
2. Base rate [Option ID = 19679]
3. Social Representation [Option ID = 19680]
4. Sociometry [Option ID = 19681]

93) _______________ is aimed at reducing the impairment that has already resulted from a disorder or an event

[Question ID = 4922]

1. Primary prevention [Option ID = 19682]
2. Secondary prevention [Option ID = 19683]
3. Tertiary prevention [Option ID = 19684]
4. Quadruplet prevention [Option ID = 19685]

94) According to Sigmund Freud wars and violence are evidence of:-

[Question ID = 4923]

1. Life instinct

   [Option ID = 19686]
2. Libido

   [Option ID = 19687]
3. Death instinct

   [Option ID = 19688]
4. None of these

   [Option ID = 19689]

95) The loosening of normal constraints on behavior when people can't be identified (such as when they are in a crowd) is called:-

[Question ID = 4924]

1. Social loafing [Option ID = 19690]
2. Social facilitation [Option ID = 19691]
3. Deindividuation [Option ID = 19692]
4. Mob behavior [Option ID = 19693]

Which of the following is not a characteristic of Autism Spectrum Disorder?

[Question ID = 4925]

1. Poor eye contact

   [Option ID = 19694]
2. Delay in language acquisition

   [Option ID = 19695]
3. Hand flapping

   [Option ID = 19696]
4. [✓ Social smile]

   [Option ID = 19697]

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97) ____________ learning occurs when a person or animal suddenly grasps what something means and incorporates that new knowledge into old knowledge

[Question ID = 4926]

1. Latent

   [Option ID = 19698]
2. [✓ Insight]

   [Option ID = 19699]
3. Cognitive

   [Option ID = 19700]
4. Observational

   [Option ID = 19701]

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98) Recall that is better if it occurs in the same psychological state that is present when the information was first encoded is explained by

[Question ID = 4927]

1. [✓ State-dependent retrieval [Option ID = 19702]]
2. Trait-dependent retrieval [Option ID = 19703]
3. Hypermnesic retrieval [Option ID = 19704]
4. Emotional retrieval [Option ID = 19705]

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99) Observable characteristics that result from both genetic and environmental influences is called

[Question ID = 4928]

1. Karyotype [Option ID = 19706]
2. genotype [Option ID = 19707]
3. [✓ phenotype [Option ID = 19708]]
4. heritability [Option ID = 19709]

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100) Children's understanding of turn-taking and perspective taking in interpersonal communication is indicator of ____________ development

[Question ID = 4929]

1. [✓ Pragmatic [Option ID = 19710]]
2. Semantic [Option ID = 19711]
3. Syntactic [Option ID = 19712]
4. Pre-linguistic [Option ID = 19713]

Paper 2

DU MA Applied Psychology

Topic:- AP MA

1) A family in which calm prevails due to the fact that all power rests with one parent is considered as a ________ family. [Question ID = 2872]

1. Schismatic [Option ID = 11485]
2. Neurotic [Option ID = 11486]
3. Skewed [Option ID = 11487]
4. Enmeshed [Option ID = 11488]

2) Freud believed that aggression was the result of ____________________.[Question ID = 2873]

1. The life instinct deflecting the death instinct outward rather than inward [Option ID = 11489]
2. People's instinctual enjoyment of inflicting pain on others [Option ID = 11490]
3. The processes of sexual selection [Option ID = 11491]
4. Imitating the behaviors of one's opposite-sex parent [Option ID = 11492]

3) According to classical psychoanalytic theory, a mechanism of defence in which various forbidden thoughts and impulses are attributed to another person rather than the self, thus reducing some anxiety, is called __________.[Question ID = 2874]

1. Projection [Option ID = 11493]
2. Introjection [Option ID = 11494]
3. Reaction Formation [Option ID = 11495]
4. Regression [Option ID = 11496]

4) A person with _______ may have a grandiose sense of self-importance, a sense of entitlement, take advantage of others or lack empathy.[Question ID = 2875]

1. Narcissistic personality disorder [Option ID = 11497]
2. Histrionic personality disorder [Option ID = 11498]
3. Avoidant personality disorder [Option ID = 11499]
4. Anti-social personality disorder [Option ID = 11500]

5) Under the pressure of excessive anxiety, the ego is sometimes forced to take extreme measures to relieve it. This is generally called __________.[Question ID = 2876]

1. Selective categorization [Option ID = 11501]
2. Defense mechanism [Option ID = 11502]
3. Symptom substitution [Option ID = 11503]
4. Selective abstraction [Option ID = 11504]

6) Which of the following is a major criterion of diagnosis of ADHD?[Question ID = 2877]

1. Inattention [Option ID = 11505]
2. Deficit in Social Communication [Option ID = 11506]
3. Repetitive pattern of behavior [Option ID = 11507]
4. All of the above [Option ID = 11508]

7) Response cost is a behavioural technique, which involves ______________.[Question ID = 2878]

1. Contingent withdrawal of earned reinforcer following undesirable behaviour [Option ID = 11509]
2. Time out from reinforcement following undesirable behaviour [Option ID = 11510]
3. Providing reinforcer following desirable behaviour [Option ID = 11511]
4. Changing the criterion of reinforcement [Option ID = 11512]

8) Children with ______ mental retardation have very limited vocabularies, speak in two-to-three-word sentences, and have IQ scores between 20 and 35.[Question ID = 2879]

1. Mild Retardation [Option ID = 11513]
2. Severe Retardation [Option ID = 11514]
3. Profound Retardation [Option ID = 11515]
4. Moderate Retardation [Option ID = 11516]

9) Which one of the following is not a symptom of arousal in post-traumatic stress disorder?[Question ID = 2880]

1. Irritability [Option ID = 11517]
2. Reckless behaviour [Option ID = 11518]
3. Irrational fear [Option ID = 11519]
4. Hyperventilation [Option ID = 11520]

10) Which among the following was stated as "centre of consciousness" by Jung?[Question ID = 2881]

1. Ego [Option ID = 11521]
2. Anima [Option ID = 11522]
3. Superego [Option ID = 11523]
4. Schema [Option ID = 11524]

11) An individual's involvement with, satisfaction with, and enthusiasm for the work he or she does is called[Question ID = 2882]

1. Organizational commitment [Option ID = 11525]
2. Employee engagement [Option ID = 11526]
3. Job satisfaction [Option ID = 11527]
4. Perceived organizational support [Option ID = 11528]

12) The tendency to draw a general impression about an individual on the basis of a single characteristic is called[Question ID = 2883]

1. Halo effect [Option ID = 11529]
2. Contrast effect [Option ID = 11530]
3. Primacy effect [Option ID = 11531]
4. Stereotyping [Option ID = 11532]

13) The assumption that employees like work, are creative, seek responsibility, and can exercise self-direction is called[Question ID = 2884]

1. Theory X [Option ID = 11533]
2. Theory Y [Option ID = 11534]
3. Theory Z [Option ID = 11535]
4. Human Relations theory [Option ID = 11536]

14) Fiedler created the ____________ questionnaire to identify whether a person is task- or relationship-oriented. [Question ID = 2885]

1. Assumed similarity between opposites [Option ID = 11537]
2. Most preferred coworker [Option ID = 11538]
3. Least preferred coworker [Option ID = 11539]
4. Task-oriented leader [Option ID = 11540]

15) Private employment agency specializing in middle-and top-management placements are known as[Question ID = 2886]

1. Assessment centers [Option ID = 11541]
2. Consulting organizations [Option ID = 11542]
3. Talent hunt firms [Option ID = 11543]
4. Executive search firms [Option ID = 11544]

16) ____________ creates expectations that may be hard to reconcile or satisfy.[Question ID = 2887]

1. Role overload [Option ID = 11545]
2. Role ambiguity [Option ID = 11546]
3. Role erosion [Option ID = 11547]
4. Role conflict [Option ID = 11548]

17) A selection device that allows job candidates to learn negative as well as positive information about the job and organization is called[Question ID = 2888]

1. Realistic job preview [Option ID = 11549]
2. Placement [Option ID = 11550]
3. Background investigation [Option ID = 11551]
4. Conditional job offer [Option ID = 11552]

18) Which of the following is a hands-on simulation of part or all of the work that applicants for routine jobs must perform? [Question ID = 2889]

1. Job knowledge test [Option ID = 11553]
2. Performance test [Option ID = 11554]
3. Work sample test [Option ID = 11555]
4. Structured interviews [Option ID = 11556]

19) ____________ is a performance appraisal technique in which the appraiser describes what the employee did that was especially effective or ineffective in a situation, citing only specific behaviors.[Question ID = 2890]

1. Graphic rating scales [Option ID = 11557]
2. Written essays [Option ID = 11558]
3. Behaviorally anchored rating scales [Option ID = 11559]
4. Critical incidents technique [Option ID = 11560]

20) According to Lewin's three-step model of organizational change, in order to facilitate change, ____________ which direct behavior away from the status quo, can be increased. The ____________, which hinder movement away from equilibrium, can be decreased.[Question ID = 2891]

1. Driving forces, restraining forces [Option ID = 11561]
2. Restraining forces, driving forces [Option ID = 11562]
3. Positive forces, negative forces [Option ID = 11563]
4. Negative forces, positive forces [Option ID = 11564]

21) Which of the following therapies involves structural analysis that consists of diagnosing and separating the feeling-thinking and behavioural pattern of ego states?[Question ID = 2892]

1. Psychoanalysis [Option ID = 11565]

2. Psychoanalytically-oriented psychotherapy [Option ID = 11566]
3. Behaviour analysis [Option ID = 11567]
4. Transactional analysis [Option ID = 11568]

22) In behavior therapy, the patient is taught the methods of progressive relaxation which is based on the work of[Question ID = 2893]
1. J. Wolpe [Option ID = 11569]
2. Edmund Jacobson [Option ID = 11570]
3. Arnold Lazarus [Option ID = 11571]
4. J. B. Watson [Option ID = 11572]

23) In which of the following therapies, the client is directed to pay attention to his/her moment-to moment experience?[Question ID = 2894]
1. Gestalt therapy [Option ID = 11573]
2. Behaviour therapy [Option ID = 11574]
3. Client-centred therapy [Option ID = 11575]
4. Existential therapy [Option ID = 11576]

24) When a client reacts to a therapist in ways that resemble how he or she would react to other authority figures, the process is called[Question ID = 2895]
1. Counter transference [Option ID = 11577]
2. Catharsis [Option ID = 11578]
3. Free association [Option ID = 11579]
4. Transference [Option ID = 11580]

25) 'Auxiliary chair' is a technique which is used in __________ therapy to include someone who is either absent or dead.[Question ID = 2896]
1. Adlerian psychotherapy [Option ID = 11581]
2. Psychodrama [Option ID = 11582]
3. Transactional analysis [Option ID = 11583]
4. Existential therapy [Option ID = 11584]

26) Victor Frankl is known for[Question ID = 2897]
1. Client-centered therapy [Option ID = 11585]
2. Logotherapy [Option ID = 11586]
3. Directive therapy [Option ID = 11587]
4. Bibliotherapy [Option ID = 11588]

27) In which of the following therapies unconditional positive regard is an essential requirement?[Question ID = 2898]
1. Cognitive-behaviour therapy [Option ID = 11589]
2. Gestalt therapy [Option ID = 11590]
3. Transactional analysis [Option ID = 11591]
4. Person-centred therapy [Option ID = 11592]

28) Mitu thinks that, ''I am a failure in life, if not selected in Civil Services.'' which understandably made her feel depressed, is an example of[Question ID = 2899]
1. All or none thinking [Option ID = 11593]
2. Circular thinking [Option ID = 11594]
3. Socratic thinking [Option ID = 11595]
4. Autistic thinking [Option ID = 11596]

29) __________ is a positive reinforcement technique used to establish a gradual approximation to a response not in a person's behavioural repertoire.[Question ID = 2900]
1. Chaining [Option ID = 11597]
2. Systematic desensitization [Option ID = 11598]
3. Stimulus shaping [Option ID = 11599]
4. Response shaping [Option ID = 11600]

30) ________________ is often experienced when people do not keep themselves busy with routine work, because there is no preordained design for living, people are faced with the task of creating their own meaning.[Question ID = 2901]
1. Existential vacuum [Option ID = 11601]
2. Existential neurosis [Option ID = 11602]
3. Existential nihilism [Option ID = 11603]
4. Existential crisis [Option ID = 11604]

31) According to which of the following principles ego considers external consequences of behaviour while expressing the impulses from the id?[Question ID = 2902]
1. Pleasure principle [Option ID = 11605]
2. Moral principle [Option ID = 11606]
3. Reality principle [Option ID = 11607]
4. Freudian slips [Option ID = 11608]

32) Riya is friendly, always willing to help others and compassionate. We would expect her to score highly on[Question ID =

2903]

1. Extraversion [Option ID = 11609]
2. Agreeableness [Option ID = 11610]
3. Neuroticism [Option ID = 11611]
4. Openness to experience [Option ID = 11612]

33) In which of the following stages pleasure is centered in the genital region?[Question ID = 2904]

1. Oral stage [Option ID = 11613]
2. Anal stage [Option ID = 11614]
3. Phallic stage [Option ID = 11615]
4. Genital stage [Option ID = 11616]

34) Trait theories of personality are least concerned with[Question ID = 2905]

1. Changing personality [Option ID = 11617]
2. Describing personality [Option ID = 11618]
3. Predicting personality [Option ID = 11619]
4. Personality development [Option ID = 11620]

35) The theory of personality which emphasizes taking personal responsibility and the human tendencies toward personal growth is called __________.[Question ID = 2906]

1. Individualistic theory [Option ID = 11621]
2. Humanistic theory [Option ID = 11622]
3. Cognitive theory [Option ID = 11623]
4. Cognitive-behavioural theory [Option ID = 11624]

36) Karen Horney's study of personality is focused on[Question ID = 2907]

1. Anxiety during childhood [Option ID = 11625]
2. Biological changes during adolescence [Option ID = 11626]
3. Trait-based characteristics that were present in infancy [Option ID = 11627]
4. Environmental influences through adulthood [Option ID = 11628]

37) According to Jung, the archetype representing the masculine side of females is called[Question ID = 2908]

1. Animus [Option ID = 11629]
2. Anima [Option ID = 11630]
3. Introverts [Option ID = 11631]
4. Extroverts [Option ID = 11632]

38) According to Allport, a single trait that dominates an individual's entire personality is called[Question ID = 2909]

1. Secondary traits [Option ID = 11633]
2. Central traits [Option ID = 11634]
3. Cardinal traits [Option ID = 11635]
4. Source traits [Option ID = 11636]

39) According to Maslow, the intense emotional experiences during which individuals feel at one with the universe is called[Question ID = 2910]

1. Fully functioning person [Option ID = 11637]
2. Self-esteem [Option ID = 11638]
3. Unconditional positive regard [Option ID = 11639] – Person centred therapy.
4. Peak Experiences [Option ID = 11640]

40) Who among the following proposed, personality as a cognitive-affective processing system (CAPS)?[Question ID = 2911]

1. Mischel and Shoda [Option ID = 11641]
2. G. A. Kelly [Option ID = 11642]
3. Albert Bandura [Option ID = 11643]
4. Costa and McCrea [Option ID = 11644]

41) A set of __________ scores does not result in a unique set of grouped scores.[Question ID = 2912]

1. Raw [Option ID = 11645]
2. Polled [Option ID = 11646]
3. Frequency [Option ID = 11647]
4. Percentage [Option ID = 11648]

42) Which of the following research designs can be affected by Order effects?[Question ID = 2913]

1. Independent samples design [Option ID = 11649]
2. Repeated measures design [Option ID = 11650]
3. Matched group design [Option ID = 11651]
4. Single case design [Option ID = 11652]

43) With open-ended distribution __________ may be the only measure that is reasonable to compute.[Question ID = 2914]

1. Average deviation [Option ID = 11653]
2. Standard deviation [Option ID = 11654]
3. Semi-interquartile range [Option ID = 11655]

4. None of the above [Option ID = 11656]

44) __________ should be used when data are treated at an ordinal level.[Question ID = 2915]
1. Mean [Option ID = 11657]
2. Median [Option ID = 11658]
3. Mode [Option ID = 11659]
4. Standard Deviation [Option ID = 11660]

45) If the scores in a series are 0, 7, 8, 11, 15, 16 and 20. What is the median?[Question ID = 2916]
1. 7 [Option ID = 11661]
2. 8 [Option ID = 11662]
3. 11 [Option ID = 11663]
4. 15 [Option ID = 11664]

46) If a researcher is testing a __________ hypothesis he/she must use a two-tailed test.[Question ID = 2917]
1. Uni-directional [Option ID = 11665]
2. Correlational [Option ID = 11666]
3. Non-directional [Option ID = 11667]
4. Null [Option ID = 11668]

47) A normal probability curve is[Question ID = 2918]
1. Negatively skewed in nature [Option ID = 11669]
2. Positively skewed in nature [Option ID = 11670]
3. Symmetrical in nature [Option ID = 11671]
4. Asymmetrical in nature [Option ID = 11672]

48) ______________ is a non-parametric measure of correlation, which works with ordinal level data.[Question ID = 2919]
1. Pearson's r [Option ID = 11673]
2. Point-biserial correlation [Option ID = 11674]
3. Spearman's rho [Option ID = 11675]
4. Kappa coefficient [Option ID = 11676]

49) Which one of the following is easiest to obtain, but it is not stable across samples?[Question ID = 2920]
1. Mean [Option ID = 11677]
2. Median [Option ID = 11678]
3. Mode [Option ID = 11679]
4. Standard Deviation [Option ID = 11680]

50) If the null hypothesis is not true, ________ is the probability that a Type II error will be made.[Question ID = 2921]
1. Alpha [Option ID = 11681]
2. Beta [Option ID = 11682]
3. 1- beta [Option ID = 11683]
4. Effect size [Option ID = 11684]

51) In _________ play, the child engages in similar, if not identical activities with other children.[Question ID = 2922]
1. Cooperative [Option ID = 11685]
2. Associative [Option ID = 11686]
3. Parallel [Option ID = 11687]
4. Competitive [Option ID = 11688]

52) Erickson divided the life span in eight stages. Which one of the following stages matches correctly?[Question ID = 2923]
1. Infancy --- Autonomy Vs. Shame [Option ID = 11689]
2. Adolescence --- Trust Vs. Mistrust [Option ID = 11690]
3.. Early Childhood --- Identity Vs. Identity Confusion [Option ID = 11691]
4. Middle adulthood --- Generativity Vs. Stagnation [Option ID = 11692]

53) The kind of fear that emerges first during infancy is the fear of __________.[Question ID = 2924]
1. Snakes and spiders [Option ID = 11693]
2. Strangers [Option ID = 11694]
3. Imaginary creatures [Option ID = 11695]
4. Darkness [Option ID = 11696]

54) *f* MRI, primarily measures

[Question ID = 2925]
1. Action potential circuits

   [Option ID = 11697]
2. Oxygen concentration in blood

   [Option ID = 11698]
3. Neuronal activity

   [Option ID = 11699]
4. Equipotentiality

[Option ID = 11700]

55) According to Piagetian theory of cognitive development conservation skills develop at[Question ID = 2926]
1. Sensori-motor stage [Option ID = 11701]
2. Pre-operational stage [Option ID = 11702]
3. Formal operation [Option ID = 11703]
4. Concrete operational stage [Option ID = 11704]

56) In which of the following stages of moral development, children obey rules automatically, without using reason or judgment, and regard adults in authority as omnipotent?[Question ID = 2927]
1. Morality by Constraint [Option ID = 11705]
2. Conventional Morality [Option ID = 11706]
3. Formal Operations [Option ID = 11707]
4. Post Conventional Morality [Option ID = 11708]

57) Development of the internal organs occurs during the period of the ________.[Question ID = 2928]
1. Embryo [Option ID = 11709]
2. Fetus [Option ID = 11710]
3. Zygote [Option ID = 11711]
4. None of the above [Option ID = 11712]

58) The 'cognitive developmental' approach to the study of moral reasoning was pioneered by:[Question ID = 2929]
1. L. Kohlberg [Option ID = 11713]
2. J. Piaget [Option ID = 11714]
3. C. Gilligan [Option ID = 11715]
4. A. Bandura [Option ID = 11716]

59) In _______, adolescents alternate between binge eating and purging through self-induced vomiting or with laxatives.[Question ID = 2930]
1. Anorexia nervosa [Option ID = 11717]
2. Obesity [Option ID = 11718]
3. Bulimia [Option ID = 11719]
4. None of the above [Option ID = 11720]

60) In Piaget's theory, the Formal Operational stage of cognitive development occurs during[Question ID = 2931]
1. Childhood [Option ID = 11721]
2. Early childhood [Option ID = 11722]
3. Adolescence [Option ID = 11723]
4. Adulthood [Option ID = 11724]

61) Köhler formulated an overarching organizing law of ____________ the tendency of experiences to assume the simplest shapes possible.[Question ID = 2932]
1. Similarity [Option ID = 11725]
2. Congruence [Option ID = 11726]
3. Pragnanz [Option ID = 11727]
4. Organization [Option ID = 11728]

62) At which of the following stages of psychosexual development the children/adolescents feel pleasure by self-stimulation of the genitals?[Question ID = 2933]
1. Latency stage [Option ID = 11729]
2. Genital stage [Option ID = 11730]
3. Oedipal stage [Option ID = 11731]
4. Phallic stage [Option ID = 11732]

63) Thorndike's assertion stating "The more an act or response is used in a given situation, the more strongly the act becomes associated with that situation." is called[Question ID = 2934]
1. Law of Effect [Option ID = 11733]
2. Law of Exercise [Option ID = 11734]
3. Law of Acquisition [Option ID = 11735]
4. Law of Primary reinforcement [Option ID = 11736]

64) One of the concepts, which Karen Horney introduced to the field of psychology, was[Question ID = 2935]
1. Existential anxiety [Option ID = 11737]
2. Castration anxiety [Option ID = 11738]
3. Basic anxiety [Option ID = 11739]
4. Neurotic anxiety [Option ID = 11740]

65) A learning situation that involves behavior emitted by an organism rather than elicited by a detectable stimulus is called[Question ID = 2936]
1. Operationalism [Option ID = 11741]
2. Reinforcement [Option ID = 11742]
3. Operant conditioning [Option ID = 11743]
4. Law of parsimony [Option ID = 11744]

66) Titchener's name was closely associated with ____________.[Question ID = 2937]

1. Structuralism [Option ID = 11745]
2. Functionalism [Option ID = 11746]
3. Behaviouism [Option ID = 11747]
4. Cognitivism [Option ID = 11748]

67) According to Freud, ________ provides the energy by which the ego, at the behest of the moralizing superego, represses sexual wishes.[Question ID = 2938]

1. Eros [Option ID = 11749]
2. Libido [Option ID = 11750]
3. Id [Option ID = 11751]
4. Thanatos [Option ID = 11752]

68) A human being is "an assembled organic machine ready to run". Who made this statement?[Question ID = 2939]

1. C. G. Sherrington [Option ID = 11753]
2. J. B. Watson [Option ID = 11754]
3. P. P. Pavlov [Option ID = 11755]
4. William James [Option ID = 11756]

69) Which of the following authors held the view that all so-called instincts are learned behaviours and even reflexes are learned reactions acquired in the uterus?[Question ID = 2940]

1. J. B. Watson [Option ID = 11757]
2. Z. Y. Kuo [Option ID = 11758]
3. C. G. Jung [Option ID = 11759]
4. Calvin Hall [Option ID = 11760]

70) Jung's theory of personality is called[Question ID = 2941]

1. Functional Psychology [Option ID = 11761]
2. Structural Psychology [Option ID = 11762]
3. Analytical Psychology [Option ID = 11763]
4. Individual Psychology [Option ID = 11764]

71) Transfer of humoral immunity in the form of ready-made antibodies from one individual to another is called[Question ID = 2942]

1. Active immunity [Option ID = 11765]
2. Passive immunity [Option ID = 11766]
3. Innate immunity [Option ID = 11767]
4. None of the above [Option ID = 11768]

72) Jean Charcot demonstrated that hysterical phenomena such as loss of feeling in limbs or fainting could be produced by __________________.[Question ID = 2943]

1. Hypnosis [Option ID = 11769]
2. Suggestion [Option ID = 11770]
3. Both (1) and (2) [Option ID = 11771]
4. None of the above [Option ID = 11772]

73) Health maintenance is influenced by ____________.[Question ID = 2944]

1. Personality [Option ID = 11773]
2. Coping tactics [Option ID = 11774]
3. Health related habits [Option ID = 11775]
4. All of the above [Option ID = 11776]

74) The stress, which is related to combat experiences, childhood sexual assault is called[Question ID = 2945]

1. Chronic Stress [Option ID = 11777]
2. Distant Stress [Option ID = 11778]
3. Naturalistic Stress [Option ID = 11779]
4. Acute time-limited Stress [Option ID = 11780]

75) Rene Descartes believed that the soul was located within the _________.[Question ID = 2946]

1. Adrenal gland [Option ID = 11781]
2. Pineal gland [Option ID = 11782]
3. Pituitary gland [Option ID = 11783]
4. Gonads [Option ID = 11784]

76) Partial or complete blockage of the arteries due to accumulation of fatty deposits on the inner walls of the arteries is called[Question ID = 2947]

1. Nerosclerosis [Option ID = 11785]
2. Atherosclerosis [Option ID = 11786]
3. Systemic sclerosis [Option ID = 11787]
4. None of the above [Option ID = 11788]

77) The chemical form in which most fat exists in the body is called[Question ID = 2948]

1. Triglycerides [Option ID = 11789]
2. Alveolus [Option ID = 11790]
3. Caecum [Option ID = 11791]
4. Pyloric sphincter [Option ID = 11792]

78) A group of blood disorders typified by very slow or absent blood clotting is called[Question ID = 2949]
1. Foetal alcohol syndrome [Option ID = 11793]
2. Haemophilia [Option ID = 11794]
3. Polygenic gene disorders [Option ID = 11795]
4. Down syndrome [Option ID = 11796]

79) A form of 'heart attack' caused by blockages to the coronary circulation is called[Question ID = 2950]
1. Heart burn [Option ID = 11797]
2. Coronary spasm [Option ID = 11798]
3. Silent Heart attack [Option ID = 11799]
4. Myocardial infarction [Option ID = 11800]

80) A large collection of nuclei that modify bodily movements on a minute-to-minute basis is called[Question ID = 2951]
1. Central sulcus [Option ID = 11801]
2. Lateral sulcus [Option ID = 11802]
3. Amygdala [Option ID = 11803]
4. Basal ganglia [Option ID = 11804]

81) As parallel railway tracks stretch out towards the horizon, they appear closer together. This depth cue is called[Question ID = 2952]
1. Interposition [Option ID = 11805]
2. Linear perspective [Option ID = 11806]
3. Retinal disparity [Option ID = 11807]
4. Convergence [Option ID = 11808]

82) "Psychology should focus not on consciousness or experience but on behaviour-actions that can be observed and measured", which of the following psychologists made this statement?[Question ID = 2953]
1. Willhelm Wundt [Option ID = 11809]
2. E. B. Titchner [Option ID = 11810]
3. J. B. Watson [Option ID = 11811]
4. B. F. Skinner [Option ID = 11812]

83) Which of the following concepts of classical conditioning explains the return of phobia even months after its successful behavioural treatment?[Question ID = 2954]
1. Symptom Substitution [Option ID = 11813]
2. Spontaneous Remission [Option ID = 11814]
3. Spontaneous Recovery [Option ID = 11815]
4. Extinction [Option ID = 11816]

84) Figure and ground relationship helps to clarify the distinction between __________ and ______________.[Question ID = 2955]
1. Perception and Memory [Option ID = 11817]
2. Sensation and Perception [Option ID = 11818]
3. Perception and Reasoning [Option ID = 11819]
4. Short-term and Long-term Memory [Option ID = 11820]

85) Decade by decade, generation by generation, people's raw scores on IQ tests have gradually increased, this phenomenon is called[Question ID = 2956]
1. Rosenthal effect [Option ID = 11821]
2. Von Restoff effect [Option ID = 11822]
3. Zeigarnik effect [Option ID = 11823]
4. Flynn effect [Option ID = 11824]

86) Despite shifts in the pattern of sensations, the tendency to perceive the object as the same, is called[Question ID = 2957]
1. Law of grouping [Option ID = 11825]
2. Perceptual constancy [Option ID = 11826]
3. Relative size [Option ID = 11827]
4. Figure ground perception [Option ID = 11828]

87) Which of the following is a characteristic of people with narcolepsy?[Question ID = 2958]
1. Periods of a minute when they fail to breathe [Option ID = 11829]
2. Repetitive leg movements during sleep [Option ID = 11830]
3. A sleep pattern resembling that of an aged person [Option ID = 11831]
4. Sudden intrusions of REM sleep into the waking period [Option ID = 11832]

88) Stimulus events or consequences that strengthen responses that precede it is called[Question ID = 2959]
1. Positive reinforcers [Option ID = 11833]

2. Positive punishers [Option ID = 11834]
3. Negative punishers [Option ID = 11835]
4. Discrimination [Option ID = 11836]

89) "If something looks like a duck, waddles like a duck, and quacks like a duck, chances are it's a duck." This saying is an example of[Question ID = 2960]
1. Representativeness heuristic [Option ID = 11837]
2. Anchoring and adjustment heuristic [Option ID = 11838]
3. Categorization [Option ID = 11839]
4. Hind-sight [Option ID = 11840]

90) Consistent occurrence of a behaviour in the presence of a discriminative stimulus is called[Question ID = 2961]
1. Stimulus control [Option ID = 11841]
2. Response control [Option ID = 11842]
3. Stimulus generalization [Option ID = 11843]
4. Response generalization [Option ID = 11844]

91) In ____________, one or more members of the group do not fully contribute to their maximum capacity, to the group activity.[Question ID = 2962]
1. Social facilitation [Option ID = 11845]
2. Social conformity [Option ID = 11846]
3. Social loafing [Option ID = 11847]
4. Social inhibition [Option ID = 11848]

92) __________ is a form of direct social influence in which one person orders others to do something, and they do so.[Question ID = 2963]
1. Obedience [Option ID = 11849]
2. Compliance [Option ID = 11850]
3. Loafing [Option ID = 11851]
4. Conformity [Option ID = 11852]

93) In ______type of task, the ultimate product or output results from the combination of the contributions by each and every member of the group.[Question ID = 2964]
1. Additive [Option ID = 11853]
2. Compensatory [Option ID = 11854]
3. Conjuctive [Option ID = 11855]
4. Disjunctive [Option ID = 11856]

94) The idea that arousal produced by one stimulus can increase a person's emotional reaction to another stimulus is called[Question ID = 2965]
1. Excitation transfer [Option ID = 11857]
2. Incompatible responses [Option ID = 11858]
3. Emotional aggression [Option ID = 11859]
4. Displacement [Option ID = 11860]

95) In _________technique, the person will first gain compliance for smaller requests and then puts forth his/her larger request.[Question ID = 2966]
1. Ingratiation [Option ID = 11861]
2. Door in the face [Option ID = 11862]
3. Foot in the door [Option ID = 11863]
4. That's not all [Option ID = 11864]

96) A final barrier that prevents women, as a group, from reaching top positions in the workplace is known as _____________.[Question ID = 2967]
1. Glass cliff effect [Option ID = 11865]
2. Stereotyping [Option ID = 11866]
3. Glass ceiling effect [Option ID = 11867]
4. Gender role norms [Option ID = 11868]

97) _______ includes viewing in-group and out-group members primarily as members of large , mutually inclusive group, thereby diminishing the importance of intergroup differences.[Question ID = 2968]
1. Re-summerization [Option ID = 11869]
2. Re-categorization [Option ID = 11870]
3. Reunion [Option ID = 11871]
4. Reunification [Option ID = 11872]

98) A cognitive bias by which we tend to assume that an individual with one positive characteristic also possesses other (even unrelated) positive characteristics is called_______.[Question ID = 2969]
1. Halo effect [Option ID = 11873]
2. Primacy effect [Option ID = 11874]
3. Reciprocal liking [Option ID = 11875]
4. Heuristic [Option ID = 11876]

99) Message that dealt with planning strategy or technique was labelled as ________.[Question ID = 2970]

1. Orientation message [Option ID = 11877]
2. Stimulation message [Option ID = 11878]
3. Evaluation message [Option ID = 11879]
4. Task irrelevant message [Option ID = 11880]

100) Reciprocal helping and kin selection are two main kinds of helping, according to[Question ID = 2971]

1. Arousal: Cost-Reward Model [Option ID = 11881]
2. Empathy-Altruism Hypothesis [Option ID = 11882]
3. Negative State Relief Model [Option ID = 11883]
4. Evolutionary Perspective [Option ID = 11884]

PART–A

Directions: In questions no. 1 to 2, out of the four alternatives, choose the one which expresses the right meaning of the given word.

1. Affiliate

A) Control	B) Associate
C) Copy	D) Discriminate

2. Explicit

A) Clear	B) Obvious
C) Cautious	D) Exorbitant

Directions: In questions no. 3 to 4, out of the four alternatives, Choose the word opposite in meaning to the given word

3. Moderate

A) Abnormal	B) Weak
C) Extreme	D) Separate

4. Diffidence

A) Boldness	B) Outspokenness
C) Fluency	D) Obstinacy

Directions—(Q. 5 to 10): Some parts of the sentences have errors and some have none. Find out which part of a sentence has an error and answer corresponding to the appropriate letter (A, B, C). If there is no error, corresponding to (D) in the Answer Sheet.

5. A) He dare / B) not to / C) go there / D) No error.

6. A) My uncle / B) has left / C) for Bombay last Saturday. / D) No error

7. A) There appears / B) a number of problems / C) and I really do not know how to solve them. / D) No error

8. A) The students were / B) looking forward to / C) meet the eminent scientist. / D) No error.

9. A) Whole the chapter / B) is full of printing errors which are the outcome /
C) of the proof reader's carelessness. / D) No error

10. A) As soon as the peon rings the bell, then all / B) the students come to the assembly room /
C) for prayer. / D) No error.

11. Which of the following countries have co-chaired the first founding conference of the International Solar Alliance (ISA-2018)?

A) India and Bangladesh	B) India and Russia
C) India and France	D) India and Germany

12. The famous hill-station 'Kodaikanal' lies in :

A) Nilgiri hills	B) Palani hills
C) Cardamom hills	D) Javadi hills

13. Which among the following is the most abundant Green-House-Gas(GHG) in the earth's atmosphere?

A) Carbon dioxide
B) Water Vapour
C) Sulphur Dioxide
D) Tropospheric Ozone

SAMPLE TEST PAPER

14. ‘Lion-tailed macaque’ is the key faunal species of which Biosphere Reserve?
A) Nilgiri
B) Dehang-Debang
C) Dibru-Saikhowa
D) Nokrek

15. The Potassium Graphite and Calcium Graphite can be mostly used as which among the following?
A) Moderators
B) Semiconductors
C) Superconductors
D) Lubricants

16. Find the lowest common multiple of 24, 36 and 40.
A) 120
B) 240
C) 360
D) 480

17. 360 × 17 = ?
A) 5120
B) 5320
C) 6120
D) 6130

18. The least number which must be subtracted from 6709 to make it exactly divisible by 9 is
A) 2
B) 3
C) 4
D) 5

19. The average of first 50 natural numbers is:
A) 12.25
B) 21.25
C) 25
D) 25.5

20. Two numbers are such that the square of one is 224 less than 8 times the square of the other. If the number be in the ratio of 3 : 4, the numbers are:
A) 6, 8
B) 9, 12
C) 12, 16
D) None of these

21. The number which exceeds 16% of it by 42 is:
A) 50
B) 52
C) 58
D) 60

22. At what profit percent must an article be sold so that by selling at half that price, there may be a loss of 30% ?
A) 25%
B) 36%
C) 40%
D) 42%

23. A train 132 m long passes a telegraph pole in 6 seconds. Find the speed of the train.
A) 70 km/hr
B) 72 km/hr
C) 79.2 km/hr
D) 80 km/hr

24. 7500 + (1250 ÷ 50) = ?
A) 175
B) 300
C) 6575
D) 7525

25. What is the square root of 0.16 ?
A) 0.004
B) 0.04
C) 0.4
D) 4

SAMPLE TEST PAPER

SAMPLE TEST PAPER

PART–B

26. The concept two-factor theory of intelligence was developed by
    - A) Spearman
    - B) Thurston
    - C) Guilford
    - D) Gardner

27. The "psychopathology of everyday" was a prominent work of
    - A) Skinner
    - B) Fromm
    - C) Adler
    - D) Freud

28. Classical conditioning was first investigated by –
    - A) Freud
    - B) Skinner
    - C) Pavlov
    - D) Maslow

29. Factor analysis was introduced by
    - A) Freud
    - B) Maslow
    - C) Spearman
    - D) Piaget

30. Which of the following most commonly expresses central tendency and variability, respectively?
    - A) Mode, range
    - B) Median, standard deviation
    - C) Median, range
    - D) Mean, standard deviation

31. Internal- External Control Scale was developed by
    - A) Maslow
    - B) Rotter
    - C) Harris
    - D) Allport

32. Which of the following correctly states the sequence of Piagetian stages?
    - A) Sensorimotor, preoperational, concrete operations, formal operations
    - B) Sensorimotor, preoperational, formal operations, concrete operations
    - C) Preoperational, formal operational, concrete operations, sensorimotor
    - D) Preoperational, sensorimotor, concrete operations, formal operations

33. The concept eight stages in life was given by
    - A) Adler
    - B) Jung
    - C) Sullivan
    - D) Erikson

34. How many stages of psychosexual development are associated with Freud?
    - A) Three stages
    - B) Four stages
    - C) Five stages
    - D) Six stages

35. Which one of the following best describes the central nervous system?
    - A) The brain and spinal cord
    - B) The spinal cord and the glandular system
    - C) Autonomic system
    - D) Afferent fibers

36. "How and why the mind functions" is associated with which school of psychology?
    - A) Psychoanalysis
    - B) Behaviorism
    - C) Structuralism
    - D) Functionalism

37. Which of the following is the master gland?
    - A) Pineal
    - B) Adrenal
    - C) Thyroid
    - D) Pituitary

SAMPLE TEST PAPER

38. Who has given the concept- introvert and extrovert?

A) Jung	B) Freud
C) Adler	D) Sheldon

39. Damage to the occipital lobe affects which of the senses?

A) Sight	B) Smell
C) Hearing	D) Touch

40. Which branch of psychology focuses on the study of subjective well-being, optimism, and happiness?

A) Health psychology	B) Social psychology
C) Positive psychology	D) Forensic psychology

41. Manjeet takes a test in the army to see if he would make a good pilot. Such a test is a (an)

A) Intelligence test	B) Aptitude test
C) Achievement test	D) Cognitive test

42. According to Erikson's theory adolescents are most primarily concerned in a search of

A) Affection	B) Career
C) Identity	D) Autonomy

43. Which of the following is associated with Gestalt school of psychology?

A) Max Wertheimer	B) Wilhelm Wundt
C) John Watson	D) B. F. Skinner

44. Major symptom of mania is

A) Delusion of grandiosity
B) Loosening of association
C) Eating less than usual
D) Decrease social relationship

45. Which part of the brain is most responsible for decision making?

A) Hippocampus	B) Amygdala
C) Prefrontal cortex	D) Corpus callosum

46. Broca's area is usually located in which part of the cortex?

A) Right frontal lobe	B) Left frontal lobe
C) Right temporal lobe	D) Left temporal lobe

47. The brainstem is comprised of the

A) Cerebellum and cerebrum	B) Right and left hemisphere
C) Cortex and limbic system	D) Hindbrain and midbrain

48. Which part of the brain was thought to play the most important role in the Cannon-Bard theory of emotion?

A) Hippocampus	B) Hypothalamus
C) Thalamus	D) Medulla

49. What is the first step in any example of classical conditioning?

A) Pairing an unconditioned stimulus with a conditioned stimulus
B) Rewarding a behavior with an unconditioned stimulus, such as food
C) Punishing behaviors other than the target behavior
D) Following a response with a reinforcement or a punishment

50. A male archetype present in female is called

A) Anima	B) Animus
C) Ego	D) Id

SAMPLE TEST PAPER

51. Which is the last of the prelinguistic stages in a child's development of speech?
 A) Babbling B) Basic cry
 C) Sentence D) Phonemes

52. Which of the following is an incorrect pair in stage theory of learning?
 A) Piaget- cognitive B) Erikson- psychosocial
 C) Freud- psychosexual D) Kohlberg- physiological

53. Who said that there are no essential differences between human and animal behavior and that we can learn much about our own behavior from the study of what animal do?
 A) Freud B) Adler
 C) Watson D) Kohler

54. Happiness includes all of the following except:
 A) Feeling a positive emotion B) Being satisfied with your life
 C) Having a high paying job D) Not experiencing a negative emotion

55. What does the term 'Gestalt' imply?
 A) Whole B) Parts
 C) Mind D) Behavior

56. The law of effect was developed by
 A) Skinner B) Thorndike
 C) Pavlov D) Watson

57. The basic experience of the stimulation of the body's senses is called
 A) Perception B) Adaptation
 C) Cognition D) Sensation

58. Wundt is known as the originator of Psychology as an ________ .
 A) Social science B) Pure science
 C) Natural science D) Experimental science

59. The Three measures of Central tendency include______.
 A) Motivation, cognition, behavior B) Quantity, quality, dispersion
 C) Mean, Median, Mode D) Mean, average, sum

60. Of the following school of thoughts, which emphasizes the importance of unconscious processes ___?
 A) Humanistic B) Cognitive
 C) Psychoanalytic D) Behavioral

61. A _____ psychologist would be more interested in people's subjective interpretations of their experiences than their observable actions
 A) Biological B) Behavioral
 C) Cognitive D) Subjectivist

62. Psychology is a science primarily because :
 A) It attempts to understand mental and behavioral processes
 B) It utilizes the scientific method to study mental and behavioral processes
 C) Its intellectual roots are in philosophy
 D) Its research findings are understood only by intelligent people.

63. The survey method is useful for investigating phenomena that ________
 A) cannot be pretested
 B) are difficult to study by direct observation
 C) may involve biased responses from the subjects
 D) involve individuals rather than groups

64. In most people, the language areas of the brain is located in ________

A) The right hemisphere
B) The left hemisphere
C) Spinal cord
D) Both parietal lobes

65. The “nature” component of the “nature-nurture” controversy refers to ________

A) Our genetic endowment
B) The environment
C) Genetics and environment
D) Personality tendencies

66. Herman Ebbinghaus developed techniques for experimental study of ____

A) Learning and Teaching
B) Values and Attitudes
C) Behaviors and Expectations
D) Memory and Forgetting

67. A Person may want to marry for sexual, social and security reasons, while at the same time he fears the responsibilities and loss of personal freedom, is an example of ___

A) Approach-avoidance conflict
B) Double-avoidant conflict
C) Double-approach conflict
D) No conflict

68. Nidhi’s refusal to eat Mexican food, which developed shortly after she caught food poisoning at the campus cafeteria, could be considered a ____

A) Conditioned stimulus
B) Conditioned response
C) Unconditioned stimulus
D) Unconditioned response

69. Because you enjoy talking with your best friend, she can modify your behavior by refusing to speak to you each time you smoke a cigarette in her presence. She is using an operant conditioning technique called _____.

A) Negative reinforcement
B) Punishment
C) Extinction
D) Reinforcement

70. The fight-or-flight response is generated by the _____ .

A) Central nervous system
B) Parasympathetic division of the autonomic nervous system
C) Sympathetic division of the autonomic nervous system
D) Limbic system

71. Spearman proposed that all individuals possess a _____ called "g".

A) Global abilities
B) Generative capacities
C) General intelligence
D) Genetic intelligence

72. In Freud’s theory, ego operates according to the ________principle.

A) Morality
B) Moral
C) Pleasure
D) Reality

73. G. Stanley Hall is credited for establishing ______

A) Structuralism
B) Functionalism
C) Behaviorism
D) Gestalt

74. Behaviourism is associated with the ______

A) S-R Psychology
B) R-S Psychology
C) S-O-R Psychology
D) R-O-S Psychology

75. The ______ psychology studies physical, perceptual, cognitive, and psychosocial changes across the life span.

A) Cognitive
B) Developmental
C) Clinical
D) Evolutionary

SAMPLE TEST PAPER

SAMPLE TEST PAPER

76. An in-depth study of an individual can be done through _______

A) Correlation B) Survey
C) Experimental D) Case Study

77. The brain and the spinal cord comprise which of the following nervous systems?

A) Central Nervous system B) Peripheral Nervous system
C) Autonomic nervous system D) Sympathetic nervous system

78. The global capacity to act purposefully, to think rationally, and to deal effectively with the environment is termed as:

A) Intelligence B) Achievement
C) Aptitude D) Autism

79. The minimum amount of stimulation that an individual can detect through a given sense is known as the absolute _____

A) Psychophysics B) Sensation
C) Perception D) Threshold

80. The variable which is manipulated by the observer is known as _____

A) Independent variable B) Dependent variable
C) Contingency variable D) Mediating variable

81. The first formal test of general intelligence that appeared in 1905 was the:

A) Binet-Simon Scale B) Wechsler Adult Intelligence Scale
C) Wechsler Intelligence Scale for Children D) Stanford-Binet Intelligence Scale

82. Correlation lies between:

A) 0 to 1 B) –1 to 1
C) 0 to ∞ D) –∞ to ∞

83. In negative correlation, when one variable increases, the other variable____

A) increases B) decreases
C) does not change D) goes parallel

84. In operant conditioning, the gradual disappearance of a response that is no longer followed by a reinforcer is known as:

A) Escape learning B) Avoidance learning
C) Spontaneous recovery D) Extinction

85. What does null hypothesis states?

A) There is no relationship between variable X and variable Y
B) There is a difference between variable X and variable Y, but the direction of the difference is not specified
C) There is no relationship between variable X and variable Y, such that an increase in variable X will cause an increase in variable Y
D) There is no relationship between variable X and variable Y, such that an increase in variable Y will cause a decrease in variable Y

86. Which of these projective tests uses the perception of inkblots to assess respondents' personality types?

A) Minnesota Multiphasic Personality Inventory
B) Myers-Briggs Type Indicator Test
C) Thematic apperception test
D) Thematic apperception test

87. Memory span is affected by _____

A) Sex B) Age
C) Neither by age nor sex D) Both by sex and age

SAMPLE TEST PAPER

88. The 'executive' or 'manager' of personality according to psychoanalysis is ______
    A) Id
    B) Ego
    C) Superego
    D) Conscience

89. The eating disorder marked by self-starvation is known as_____
    A) Anorexia nervosa
    B) Bulimia nervosa
    C) Obesity
    D) Binge eating disorder

90. The degree to which a test measures what it is supposed to measure is indicated by the test's:
    A) Culture fairness
    B) Bias
    C) Validity
    D) Reliability

91. B. F. Skinner studied learning in lower animals through the method of
    A) Reinforcement
    B) Introspection
    C) Insight
    D) Trial and error

92. In Freud's Psychoanalytic theory, Id is governed by the principle_______
    A) Adaptation principle
    B) Pleasure principle
    C) Reality principle
    D) Rationalization

93. The desire for mastery, excellence, and accomplishment is known as:
    A) The sex motive
    B) The hunger motive
    C) The achievement motive
    D) Sensation seeking

94. According to Maslow's Hierarchy of Needs, which needs must be met before all others?
    A) Physiological
    B) Belongingness and love
    C) Self-actualization
    D) Transcendence

95. The smallest meaningful units of language are:
    A) Syntax
    B) Morphemes
    C) Phonemes
    D) Semantics

96. Aditya developed a conditioned response of fear and anxiety to hearing Indian classical music. If he were to have the same response to any classical music, it would be called ______
    A) Acquisition
    B) Counterconditioning
    C) Spontaneous recovery
    D) Generalization

97. For the Gestalt psychologists, learning was largely a matter of
    A) Trial and error
    B) Insight and understanding
    C) Rote practice and repetition
    D) Habit and environmental adaptation

98. We forget because learning new things interferes with our memory of what we learned earlier, is example of_____
    A) Retrieval
    B) Decay
    C) Interference
    D) Motivation

99. People with high need for achievement prefer tasks that are _____
    A) Moderately difficult
    B) Not difficult
    C) Very difficult
    D) Impossible

100. Research on the facial feedback hypothesis provides support for which theory of emotion?
    A) James-Lange Theory
    B) Canon-Band Theory
    C) Two Factor Theory
    D) Cognitive Theory

C 61711-A (Pages : 16) Name..

Reg. No......................................

P.G. ENTRANCE EXAMINATION, MAY 2019

APPLIED PSYCHOLOGY

Time : One Hour and a Half Maximum : 40 Marks

Read the questions carefully and mark your answer in the space provided.

Each question carries ½ mark.

1. Systematic change in the mental processes that underlie all learning and performance is referred to as :

   (A) Moral maturation. (B) Cognitive development.

   (C) Social-emotional development. (D) Intellectual development.

   Ans...................

2. The goal in structuralism is to :

   (A) Understand the purpose of immediate conscious experience.

   (B) Understand immediate conscious experience by breaking it down into basic elements.

   (C) Discover how changes in the environment can lead to changes in measurable behavior.

   (D) Understand how memories and mental process produce problem behavior.

   Ans...................

3. Which of the following advancements would be new to a child reaching the preoperational stage ?

   (A) The ability to consider multiple aspects of a problem.

   (B) The ability to consider past and present activities.

   (C) The ability to experiment with circular reactions.

   (D) The ability to calculate probabilities.

   Ans...................

4. What is bio-feedback ?

   (A) Clinical trial of psycholotypic methods.

   (B) A form of humanistic therapy.

   (C) Training to control bodily responses.

   (D) A form of systematic desensitization.

   Ans...................

Turn over

5. The word Psychology comes from the Greek *psyche*, which translates as :

(A) Human. (B) Mind.

(C) Soul. (D) Behavior.

Ans..................

6. What is alogia ?

(A) Fear of persecution. (B) Poverty to speech.

(C) Social with drawl. (D) Inability to experience pleasure.

Ans..................

7. The three main components of a neuron include :

(A) Cell body, dendrites, axon.

(B) Cell body, nerves, axon.

(C) White matter, cell body, nerves.

(D) Internal body, external body, nerve branches.

Ans..................

8. A person who does not show marked emotional responses belongs to the personality type known as ————.

(A) Efferminate. (B) Aggressive.

(C) Phelmatic. (D) Stable.

Ans..................

9. Insuling shock therapy was replaced by Electro Convulsive Therapy (ECT) as a treatment for Schizophrenia because :

(A) There was a shortage of Insuling at that time.

(B) It was thought to be less dangerous.

(C) ECT left no visible signs on the body.

(D) Patients preferred it.

Ans..................

10. Verbal skills are acquired on the basis of ———.

(A) Trial and error.
(B) Imitation.
(C) Reflex vocalization.
(D) All the above.

Ans...................

11. Darwin suggested that certain traits are likely to persist due to natural selection because they are :

(A) Subjective.
(B) Reflexive.
(C) Empirical.
(D) Adaptive.

Ans...................

12. The person who is recognized as the founder of Modern Psychology is :

(A) William James.
(B) Wilhelm Wundt.
(C) Sigmund Freud.
(D) John Watson.

Ans...................

13. The term *tabula rasa* is translated into which of the following English phrases :

(A) Red table.
(B) Infinite number.
(C) Clean slate.
(D) Full container.

Ans...................

14. Empiricism is the view that :

(A) Day-to-day experiences determine what an individual knows, and what is potentially knowable.

(B) Certain kinds of knowledge and ideas are innate.

(C) The proper focus for Psychology should be the study of immediate conscious experience.

(D) The mind arises entirely from the physical properties of the brain.

Ans...................

15. In describing the relationship between the mind and the body, René Descartes argued that :

(A) The mind and body must be kept separate.

(B) The mind and body are one and the same.

(C) The mind is of greater importance than the body.

(D) The body is of greater importance than the mind.

Ans...................

16. The view that certain kinds of knowledge and ideas are innate is :

(A) Empiricism. (B) Functionalism.

(C) Nativism. (D) Structuralism.

Ans..................

17. Gestalt psychologists are known for their work on :

(A) Sex differences. (B) The mind-body relationship.

(C) Visual Processing. (D) All of these choices.

Ans..................

18. Calkins and Washburn are notable for :

(A) Establishing the first psychology laboratory.

(B) Developing humanistic psychology.

(C) First studying cross-cultural differences in behavior.

(D) Being among the first female psychologists.

Ans..................

19. The predominant cause of mental illness in prehistoric cultures is suggested to be :

(A) Punishment from God. (B) Poor diet.

(C) Demonic possession. (D) Lack of access to psychological services.

Ans..................

20. According to Plagetian theory, cognitive development is influenced by all of the following EXCEPT :

(A) Perception. (B) Reasoning.

(C) Verbal facilities. (D) Language.

Ans..................

21. Mridula is listening to a piece of music and tape-recording all her feelings and impressions as she experiences them. Mridula is using an investigative technique known as :

(A) Systematic introspection. (B) Guided insight.

(C) Client-centered therapy. (D) Functional determinism.

Ans..................

22. Dr. Evans believes that in order to fully understand complex processes such as taste, we need to understand the purpose that taste plays in survival, not the elementary components that combine to produce taste sensations. Dr. Evans' views are consistent with the :

(A) Structuralist approach to psychology.

(B) Functionalist approach to psychology.

(C) Behavioral approach to psychology.

(D) Nativist approach to psychology.

Ans....................

23. The scientific approach that is concerned with discovering how changes in the environment can lead to changes in measurable behavior is :

(A) Structuralism.

(B) Functionalism.

(C) Nativism.

(D) Behaviorism.

Ans....................

24. Deepak plans to focus his studies on the unconscious determinants of behavior. His interests are most similar to which of the following :

(A) Wilhelm Wundt. (B) Aristotle.

(C) Sigmund Freud. (D) William James.

Ans....................

25. According to Piaget, the middle childhood years bring a new set of skills, concrete operations, that :

(A) Build on an expand developments in fine and gross motor capabilities.

(B) Facilitate emotional development as the child resolves common cultural demand and tasks.

(C) Reduce anxiety in children at this stage by distorting reality to assist them in understanding.

(D) Provide general, abstract rules and strategies for examining and interacting with the world.

Ans....................

26. Anil wants to know the mean of a set of scores along a bell-curve distribution. Anil reasons that the highest and most central point on the curve probably corresponds to this score; thus, he simply looks at a graph and finds the score corresponding to that point on the curve. Anil using a(n) ———— to solve his problem.

(A) Memory search.
(B) Heuristic.
(C) Cognitive mapping.
(D) Syllogism.

Ans...................

27. Cognitive psychologists tend to develop explanations for behavior that are based on :

(A) Linking observable behavior with environmental stimuli.
(B) Unconscious motivation.
(C) Information-processing systems.
(D) Genetic mapping and biological processes.

Ans...................

28. Hair and fat distribution in human body is controlled mainly by the secretions from the :

(A) Adrenal glands.
(B) Gonads.
(C) Pituitary.
(D) Thyroid.

Ans...................

29. Davis is having trouble coming up with the answer to a math problem. He decides to look through the book and finds the step-by-step procedure for solving the problem. If he follows the steps in the book, he is using :

(A) Subgoals.
(B) Working backwards.
(C) An algorithm.
(D) A heuristic.

Ans...................

30. A supervisor believes that a subordinate is a very poor worker. Therefore, the supervisor looks for and takes note of particular instances in which the subordinate performs poorly and does not look for cases in which the subordinate performs well. The supervisor is demonstrating ————.

(A) The confirmation bias.
(B) The leniency bias.
(C) Unprejudiced hypothesis testing.
(D) Positive rules of if-then inference.

Ans...................

31. A researcher notices a number of cases in which students have brought guns to school. She wants to find out the underlying cause that would cover all these cases. She formulates a hypothesis that the different cases of guns being brought to school is caused by increased violence on television. The process the researcher engaged in is an example of ————.

(A) Positive inference. (B) Negative inference.

(C) Deductive reasoning. (D) Inductive reasoning.

Ans..................

32. Anita is working on a problem for a logic class. The problem states that : 1) All the planets in our solar system orbit the sun. 2) Venus is a planet in our solar system. Anita therefore concludes, based on this information, that Venus orbits the sun. This is an example of :

(A) Deductive reasoning. (B) Inductive reasoning.

(C) A heuristic. (D) An algorithm.

Ans..................

33. Utilizing a variety of theoretical approaches rather than a single approach is referred to as :

(A) The humanistic approach. (B) The eclectic approach.

(C) The nativist approach. (D) The behaviorist approach.

Ans..................

34. Beena is a psychologist who has formed a hypothesis about the old adage "absence makes the heart grow fonder" by observing the behavior of several friends whose "significant others" were, for one reason or another, working overseas for a period of time. What type of reasoning did Beena use in order to reach her hypothesis ?

(A) Deductive. (B) Hypothetical.

(C) Syllogistic. (D) Inductive.

Ans..................

35. The concept of mental age was developed by ————.

(A) Binet and Standford. (B) Standford and Simon.

(C) Simon and Binet. (D) Binet.

Ans..................

36. Reference to individual as 'introverts' and extroverts' was first made by ————.

(A) Freud. (B) Adler.

(C) Jung. (D) Allport.

Ans..................

37. Two psychologists tied a ribbon from the crib mobile to their infant daughter's wrist. At first, she just lay in the crib, but after approximately 15 minutes the baby began to jerk her wrist to move the mobile. Soon, she began to jerk her wrist again to make the mobile move. This shows that the baby had learned ————.

(A) Moving mobiles fit into the schema for contingencies.

(B) The movement of the mobile was contingent upon her behavior.

(C) How to accommodate the mobile movement proposition.

(D) The assimilation of the wrist movement proposition.

Ans..................

38. Specific people-by-needs relationships exist in infants as early as :

(A) 6 months. (B) 12 months.

(C) 2 year. (D) 3 year.

Ans..................

39. Baby Neena used to only suck on her bottle. Now she sucks her thumb, her toys, and basically everything that she can. Piaget would say that Baby Neea has ———— all these things into her sucking schema.

(A) Syncretised. (B) Accommodated.

(C) Conserved. (D) Assimilated.

Ans..................

40. According to social identity theory, from what do we derive a large part of our identity and feelings about ourselves ?

(A) Where we were born. (B) The amount of prejudice experienced.

(C) The groups we belong to. (D) Competition between groups.

Ans..................

41. Which of the norms is best to know the average height of 16 year old girls in Bihar ?

(A) Age norms. (B) Grade norms.

(C) Percentile norms. (D) Standard score norms.

Ans..................

42. A primary school teacher was trying to encourage her students to read more. She decided to reward them by placing a star on a chart for each book they read. When the students had achieved ten stars they were allowed to play games on the class computer for 20 minutes. What was the teacher using to encourage her students to read ?

(A) Shaping.
(B) Insight learning.
(C) A token economy.
(D) Partial reinforcement.

Ans....................

43. The process by which members of a society are taught how to behave and feel by influential members of that society is referred to as ————.

(A) Role ambiguity.
(B) Socialization.
(C) Hawthorne effect.
(D) Social roles.

Ans....................

44. Synapse formation can be described as :

(A) Circuit pruning.

(B) Proliferation of dendrites.

(C) The process of myelination.

(D) The creation of new neural pathways.

Ans....................

45. Which of the following is not included in the brain stem ?

(A) Medulla.
(B) Pons.
(C) Hypothalamus.
(D) Cerebellum.

Ans....................

46. Michael has an extreme fear of heights. To help him overcome this fear, a psychologist takes him to the top of the highest building in the city and offers him little comfort or guidance for managing his anxiety. This is a form of behavioral therapy called :

(A) Flooding.
(B) Extinction.
(C) Aversion therapy.
(D) Graduated exposure.

Ans..................

47. The biopsychosocial framework is best described as the study of :

(A) Genes to understand mental illness.

(B) An individual's psychological background.

(C) An individual's social and cultural background in order to understand and treat their mental illness.

(D) The interaction of the biological, sociocultural and psychological influences in the diagnosis of mental illness and management.

Ans..................

48. Stress that results from a positive psychological state, such as being accepted into the tertiary course of your choice, is called :

(A) Eustress. (B) Distress.

(C) Fight-flight response. (D) General Adaptation Syndrome.

Ans..................

49. One strength of the Lazarus and Folkman's Transactional Model of Stress and Coping is that it :

(A) Is easy to test objectively.

(B) Ignores physiological responses to stress.

(C) Does not rely on cognitive interpretations.

(D) Emphasizes the individual's interpretation of their situation.

Ans..................

50. Which type of learning can't behaviorism explain ?

(A) Social Learning. (B) Classical conditioning.

(C) Learning based in reflexes. (D) Associational learning.

Ans..................

51. Piaget's model of cognitive development makes the underlying assumption that children acquire rules for understanding and dealing with the world around them. Rules are divided into ————, which define a particular category of behavior, and ————, which describe properties of environmental objects and events.

(A) Signs, signifiers. (B) Schemas, concepts.

(C) Algorithms, heuristics. (D) Metacognition, well defined systems.

Ans..................

52. The loss of the mother is a devastating event for a child in :

(A) A system with mother as a caregiver.

(B) A social network system.

(C) Both system.

(D) Neither systems.

Ans..................

53. The process by which children decenter, realizing that not all people are like them, is called :

(A) Theory of Mind. (B) Empathy.

(C) Self representation. (D) Sharing.

Ans..................

54. What is comorbidity ?

(A) A form of schezophernia.

(B) A kind of Treatment.

(C) Presence of both biological and psychological factors.

(D) Presence of 2 or more conditions simultaneously.

Ans..................

55. How long must individuals display symptoms to be diagonised as major depression :

(A) 6 weeks. (B) 3 weeks.

(C) 2 weeks. (D) 1 week.

Ans..................

56. Ella is influenced by a movie she sees in which the main character skips school and does not get caught. She thinks this seems like a fun idea and convinces her friend Sandra to skip school with her. As a result, both girls are given detentions and grounded by their parents. Sandra no longer trusts Ella and decides to stop associating with her. Bronfenbrenner might argue that what has taken place here illustrates the concept of ————.

(A) Deman characteristics. (B) Promimal processes.

(C) Distal processes. (D) The macrosystem.

Ans..................

57. Which of the following is repetition of other's utterences ?

(A) Echolalia.　(B) Echomania.

(C) Echophobia.　(D) Agraphabia.

Ans...................

58. What is ASD ?

(A) Fear of having panic attact.

(B) Fear of being places where escape would be difficult.

(C) Sress from traumatic events threatened with death/injury and feel helplessness.

(D) It is an acute sadness and difficulty.

Ans...................

59. In contrast to the elementary school child, an adolescent which has developed formal operational thought can :

(A) Think about possible outcomes.

(B) Think systematically about the future.

(C) Imagine future consequences of her actions.

(D) Do all the above.

Ans...................

60. Who argued that adolescence is a period of 'storm and stress' ?

(A) Stanley Hall.　(B) Robert Ellis.

(C) Michael Eysenk.　(D) Erik Erikson.

Ans...................

61. According to the ancient Greeks, an excess of black bile was said to cause :

(A) Anxiety.　(B) Depression.

(C) Emotional indifference.　(D) Mania.

Ans...................

62. A teenager who begins using alcohol because all his friends are doing it is probably in Kohlberg's ———— stage.

(A) Punishment and obedience orientation (stage 1).

(B) Instrumental hedonism (stage 2).

(C) "Good boy" or "good girl" morality (stage 3).

(D) Authority and cosmical order maintaining morality (stage 4).

Ans...............

63. The process in which the chromosome pairs separate and half to each 'daughter' cells is called ————.

(A) Cytokinesis. (B) Mitosis.

(C) Meiosis. (D) Such a thing normally never happens.

Ans..................

64. The intellectual roots of modern Psychology lie in the disciplines of :

(A) Mathematics and Philosophy.

(B) Philosophy and Physiology.

(C) Biology and Physics.

(D) Anthropology and Sociology.

Ans..................

65. Suman wants to pour the milk on his cereal all by himself. When Amina starts to pour the milk he puts his hands over the bowl and shouts, "No, ME do it!" Suman is MOST LIKELY in Erikson's ———— stage, and is approximately ———— years old.

(A) Trust vs. mistrust; 3. (B) Initiative vs. guilt; 3.

(C) Autonomy vs. shame and doubt; 2.(D) Industry vs. inferiority; 5.

Ans..................

66. What is meant by Z score ?

(A) Distance between score and mean.

(B) Distance between unit of standard deviation and mean.

(C) Distance between unit of quartile and mean.

(D) None of these.

Ans..................

67. Monica is often quiet around the dinner table. Her parents have learned that she "just wants to be left alone." However, when Monica is troubled and wants to be supported, her parents fail to recognize her need to talk and Monica becomes :

(A) Genetic Inheritance. (B) Example of reinforced behavior.

(C) Demand characteristic. (D) The second and third choices.

Ans..................

68. If a new event is experience that is very similar to the event in the original learning context, the learned behavior may be extended to this new event, bringing about biroder change. This phenomenon is called :

(A) Override.
(B) Follow through.
(C) Generalization.
(D) Behavior Transfer.

Ans..................

69. Attribution of one's own motive to others is called :

(A) Identification.
(B) Projection.
(C) Association.
(D) Reaction formation.

Ans..................

70. You suspect you have a hearing loss, so you go to a specialist who fits you with earphones and tell you to rise your right hand whenever you hear a tone. The specialist is testing your :

(A) Just noticeable differences.
(B) Sensory threshold.
(C) Weber's ration.
(D) Adaptation.

Ans..................

71. When Jean cannot figure out the answer to a question on a multiple choice test, she just chooses answer "c" because she has been told that this is a good method to use. Jean is relying upon ———— to answer the questions that she cannot figure out.

(A) A guaranteed method.
(B) An algorithm.
(C) Cognitive restructuring.
(D) A heuristic.

Ans..................

72. What does the biopsychosocial approach suggest ?

(A) That mental illness primarily stems from biological factors.
(B) That the biographical history of a an individual is important in determining the severity of their mental health problems.
(C) Mental illness stems from a combination of biological, psychological and social factors.
(D) Social factors are the main cause of mental illness.

Ans..................

73. The dimensional approach to classifying mental disorders :

(A) Has high inter-rater reliability.

(B) Provides a label for a person's mental disorder.

(C) Assists psychologists to decide whether a person has a mental disorder.

(D) Recognizes that symptoms of a mental illness exist along a continuum which may change overtime.

Ans..................

74. The aim of item analysis is :

(A) To give information about difficulty level and discrimination index.

(B) To make items more meaningful.

(C) To make language of items accurate.

(D) To make items easy.

Ans..................

75. Some of the key areas of the brain which are involved in learning include the :

(A) Hippocampus, amygdala and the cerebral cortex.

(B) Hippocampus, amygdala and the corpus callosum.

(C) Corpus callosum, amygdala and the cerebral cortex.

(D) Corpus callosum, amygdala and the cerebellum.

Ans..................

76. Who was the first to discover the silver nitrate stain that helped visualizes neurons in their entirety for the first time ?

(A) Anton von Leekwnhoek. (B) Camillio Golge.

(C) Santiago Ramon y. (D) Cajal.

Ans..................

77. Formula used in split half method of reliability is ———.

(A) Kuder-Richordson formula.

(B) Rulon formula.

(C) Spearman-Brown prohercy formula.

(D) Flanagan formula.

Ans..................

78. According to Bronfenbrenner's ecological perspective, the influence of important social forces on a person who has no direct contact with them represents the :

(A) Micro system.
(B) Ecosystem.
(C) Exosystem.
(D) Chronosystem.

Ans...................

79. Need for achievement can be measured by using ———.

(A) TAT.
(B) Binnet's scale.
(C) Thurstone's scale.
(D) Semantic differential scale.

Ans...................

80. You are doing a demonstration with Stella, who is three years old. You have two equal -sized glasses, filled to the top with the same volume of water. You ask her whether there is more water in one glass than other, or the same, and she responds, "The same." Now, you pour the entire contents of one of these glasses into a tall, thin glass, and the entire contents of the other into a short, but very wide, glass. You ask her which glass contains more water, and she points to the tall glass. Which of Piaget's cognitive stages of developments is Stells in ?

(A) Sensorimotor.
(B) Pre-operational thought.
(C) Concrete operational thought.
(D) Formal operational thought.

Ans...................

M.A. PSYCHOLOGY ENTRANCE TEST

SESSION 2018 – 2019

		PARTICULARS TO BE FILLED IN BY THE CANDIDATE	
		Name of the Candidate	Mehrush Saquiba
		Roll Number	9072563.
Paper Code	MAPEE	Application Number	
		Name of the Centre	D/o. Psychology
Question Booklet Number		Centre Code	111
		Date of the Test	28/6/2018.
Question Paper Series		Signature of the Candidate	Saquiba

Maximum Marks: 200 **Test Duration: 02 Hours**

INSTRUCTIONS

- Complete all entries on the cover page and put your signature in the space provided.
- All Questions in Section A and B are compulsory. Section A carries 140 marks and Section B carries 60 marks.
- Use only Ball Point Pen (black / blue) for making entries in the Question booklet and the OMR Answer Sheet.

The Question Booklet consists of 11 pages (including cover page) and contains 70 objective-type questions and 10 short-answer type questions. Count the number of pages and questions before attempting the questions. Discrepancy, if any, must immediately be brought to the notice of the Invigilator.

1. The Test duration as specified above shall be reckoned from the moment of distribution of the Question Booklets.
2. Blank space in the Question Booklet may be used for rough work.
3. Each question is followed by four alternative answers. Select only one answer, which you consider as the most appropriate. Shade the relevant circle against the corresponding question number on the OMR Answer Sheet. Selecting more than one answer for a question, even if one of the selected answers is correct, would result in its being treated as an incorrect answer.
4. Answers should ONLY be marked on the OMR Answer sheet. No answer should be written / marked on the Question Booklet.
5. **The candidate is required to separate the original OMR Answer Sheet and its carbonless copy at the perforation carefully after the Admission Test. He / She shall hand over the original OMR Answer Sheet and the Admit Card to the Invigilator before leaving his/her seat and take with him/her the carbonless copy of the OMR Answer Sheet and the Question Booklet.**
6. **Failure to handover the original OMR Answer Sheet and the Admit Card will lead to cancellation of the candidature.**

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Section A

1. The principles of 'perceptual organization' were given by
    - a. Wundt
    - [✓ b. Wertheimer]
    - c. Kohler
    - d. Koffka

2. According to James-Lange theory of emotion, what precedes emotion?
    - a. Appraisal
    - [✓ b. Physiological arousal]
    - c. Movement of facial muscles
    - d. Cognitive processing

3. What are the independent variables in an experiment?
    - a. Variables manipulated by the subject
    - b. Variables that interfere
    - [✓ c. Variables manipulated by the experimenter]
    - d. None of the above

4. ________nervous system gets us ready to fight or flee and our ______ nervous system helps to calm the body.
    - [✓ a. Sympathetic/parasympathetic]
    - b. Parasympathetic/sympathetic
    - c. Parasympathetic/adrenal
    - d. Parasympathetic/adrenal

5. If an experiment is designed correctly, the experimental group and control group will differ with respect to
    - a. Dependent variable
    - [✓ b. Independent variable]
    - c. Confounding variable
    - d. Extraneous variable

6. The tendency of the experimenters to let their expectancies alter the way they treat their subjects is known as
    - [✓ a. Subject bias]
    - b. Experimenter bias/ effect
    - c. Performance bias
    - d. Quasi experimental research

7. The stimulus variable which yields a response at least 50% of the time is known as
    - a. JND
    - b. PSE
    - [✓ c. RL]
    - d. DL

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8. To counter balance the error of habituation and expectation we alternate the series into the following series

a. Horizontal and vertical
b. Straight and diagonal
[✓ c. Ascending and descending]
d. None of the Above

9. The concept of Psychic-reflex was given by

a. B.F. Skinner
[✓ b. I. P. Pavlov]
c. E.L. Thorndike
d. H. Ebbinghaus

10. Conditioned response may be eliminated by withdrawing reinforcement. This is known as

[✓ a. Extinction]
b. Discrimination
c. Spontaneous recovery
d. Stimulus generalization

11. When the findings of an experimental research are generalized to target population, the research is said to possess

[✓ a. External validity]
b. Internal validity
c. Predictive validity
d. Concurrent validity

12. The process whereby retention of something learned recently is interfered by something learned in the past is known as

a. Retroactive inhibition
b. Reactive inhibition
[✓ c. Proactive inhibition]
d. Resistance

13. Personality was defined as a person's unique pattern of traits by

a. Guilford
[✓ b. Allport]
c. Woodworth
d. Kempf

14. Social facilitation occurs when

a. People do less in a group setting
b. People perform well in the presence of others
[✓ c. People do not perform well in the presence of others]
d. Presence of others facilitate group thinking

15. Preconceived notions regarding various groups are called

[✓ a. Discrimination]
[✓ b. Stereotypes]
c. Dissonance
d. Archetypes

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16. Allport's trait approach does not talk about
   a. Cardinal trait
   b. Source trait
   c. Secondary trait
   d. Central trait

17. In the Vedantic model of personality Vigyanmaya Kosa refers to the
   a. Second layer of personality
   b. [illegible] layer of personality
   c. Fourth layer of personality
   d. Last layer of personality

18. Who amongst the self concept theorists gave the category of 'Material self'
   a. Sullivan
   b. Mead
   c. Cooley
   d. James

19. In the Nature vs. Nurture controversy of personality who amongst the following were not associated with the Nurture perspective
   a. Thorndike
   b. Watson
   c. Pavlov
   d. Freud

20. The behavioural component of prejudice is
   a. Stereotyping
   b. Discrimination
   c. Implicit personality theorizing
   d. Holding a negative attitude toward a person

21. According to Jung, the part of the mind containing universal human memories is called the .... unconscious.
   a. Collective
   b. Cognitive
   c. Personal
   d. Animistic

22. Participant observation refers to a technique where the observer
   a. Becomes an integral part of the group and then observes its activities
   b. Participates with the group as an outsider
   c. Does the observation from a distance
   d. Does not become friendly with the group being observed just to avoid subjectivity

23. When a person does not get along with someone but tries to be extra polite to that person then he experiences
   a. Cognitive inconsistency
   b. Cognitive discrepancy
   c. Cognitive dissonance
   d. Cognitive over load

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24. Which of the following endocrine gland is referred as the master gland?
   a. Adrenal gland
   [✓ b. Pituitary gland]
   c. Pineal gland
   d. Thyroid gland

25. A collection of people without any goal is referred as
   a. Crowd
   b. Mob
   c. Group
   [✓ d. Both (a) & (b)]

26. The process by which members of a society are taught how to behave and feel by influential members of that society is referred to as
   [✓ a. Role ambiguity]
   [✓ b. Socialization]
   c. Hawthorne effect
   d. Social roles

27. The leader who allows complete freedom in decision making and does not participate in the group activities is
   a. Autocratic
   b. Democratic
   [✓ c. Laissez faire]
   d. Transformational

28. Which of the following statistics is a measure of variability?
   [✓ a. Standard deviation]
   b. Mean
   c. Mode
   d. Median

29. A positive correlation is present when
   a. Two variables move in opposite directions
   [✓ b. Two variables move in the same directions]
   c. One variable goes up and one goes down
   d. Several variables never change

30. In a normal curve, the ordinate is highest at
   [✓ a. Mean]
   b. Variance
   c. Standard deviation
   d. Q1

31. The value of semi-interquartile range can be determined by
   a. N / 2
   b. 3N / 4
   [✓ c. $Q_3 - Q_1 / 2$]
   d. $Q_3 - Q_1$

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32. Which of the following statistics is not permissible with nominally scaled data?

a. Chi-square
b. Median
c. Range
[✓ d.] Both (b) & (c) are not permissible

33. Which of these is NOT a psychometric questioning or scaling method?

[✓ a.] The semantic differential
b. The method of first exceptions
c. Thurstone's equal appearing interval scaling
d. Likert Scaling

34. Mark and Eve have collected data on the same student using the same Psychological test and found their data almost the same. It could be said that the test has

[✓ a.] Test-retest reliability
b. Alternate form reliability
c. Inter-rater reliability
d. Split half reliability

35. Which of the following is NOT the characteristic of a good psychological test?

a. Objectivity
[✓ b.] Variability
c. Reliability
d. Validity

36. If the value of kurtosis is greater than 0.263, the distribution is

a. Platykurtic
b. Leptokurtic
c. Mesokurtic
d. None of the above

37. Which one of the following scales of measurement has absolute zero?

a. Nominal scale
[✓ b.] Ratio scale
c. Interval scale
d. Ordinal scale

38. ……… is the set of forces that energize, direct and sustain behavior.

[✓ a.] Motivation
b. Expectancy
c. Empowerment
d. Socialization

39. Any stimulus that follows a behavior and increases the likelihood that the behavior will be repeated is called a

a. Cue
b. Punisher
[✓ c.] Rreinforcer
d. Situational stimulus

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40. Moderate mental retardation is represented by an IQ score between

[✓ a.] 50-55 to 70
b. Below 20-25
c. 35-40 to 50-55
d. 20-25 to 35-40

41. Generalized anxiety disorder is a pervasive condition in which the sufferer has

a. Fear of fear
[✓ b.] Continual apprehension and anxiety about future events
c. Continual flashback to past events
d. A desire to check that the environment is safe

42. Which of the following is NOT a correct match?

a. Axis V-Global assessment of functioning
b. Axis IV- Psychosocial & Environmental problems
c. Axis III- General medical conditions
d. Axis I- Personality disorders

43. Analysis of avoidance learning suggests that many phobias are acquired through ______ conditioning.

a. Classical
b. Operant
[✓ c.] Intermittent
d. Reinforcement

44. Through which of the following methods, desirable channels are provided for the release of emotional energy?

a. Inhibition
b. Sublimation
c. Catharsis
[✓ d.] Repression.

45. The normal range of information people can hold in short term memory is __ items

a. 3-5
[✓ b.] 7-10
c. 5-9
d. 8-11

46. Which of the following is not an element of emotion?

[✓ a.] Subjective experience
b. Physical reaction
c. Behaviour
[✓ d.] Attention

47. The Information processing model of memory includes

a. Attention, processing and elaboration
b. Sensory memory, short term memory and long term memory
c. Episodic memory, semantic memory, and implicit memory
[✓ d.] Cognitive processing

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48. Which need is on top of the Maslow's hierarchy of needs?
[✓ a.] Self-actualization
b. Esteem
c. Belongingness
d. Safety

49. The process of converting physical energy into nervous system activity is called....
a. Nerve impulse
b. Transduction
[✓ c.] Transmission
d. Inhibition

50. Which one of the following is not a mnemonic device?
[✓ a.] The method of loci
b. Acronym
c. SQ3R method
d. Peg word method

51. The type of conflict in which the goal of the individual has both positive and negative valence of approximate equal intensity is known as
[✓ a.] Approach-avoidance conflict
b. Avoidance-avoidance conflict
c. Approach-approach conflict
d. Multiple approach-avoidance conflicts

52. An alternative name for short term memory is
a. Episodic memory
b. Semantic memory
[✓ c.] Working memory
d. Storage memory

53. Which of the following cue is a binocular depth cue?
a. Linear perspective
b. Motion parallax
[✓ c.] Texture gradient
d. Accommodation

54. A key difference between the terms "psychological testing" and "psychological assessment" is that "psychological testing" refers to a process that
a. Involves more problem-solving than psychological assessment
b. Is the more technician-link than psychological assessment
[✓ c.] Was first described by Maloney and Ward in the mid-1970s
d. Is much broader in scope than psychological assessment ✗

55. Cronbach's alpha is used to determine
a. Content validity
b. Difficulty level of a questionnaire
c. Internal consistency of a questionnaire
d. Temporal stability

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56. Thurstone proposed ______ ‘primary mental abilities’:
a. Three
b. Five
[✓ c. Seven]
d. Ten

57. An excessive, unreasonable, persistent fear caused by a specific object or situation is called
a. Social phobia
[✓ b. Specific phobia]
c. Agora phobia
d. None of these

58. The entire group of people or observations in which the researcher is interested is called a
[✓ a. Sample]
b. Population
[✓ c. Survey]
d. Subject pool

59. The main advantage of a case study is
a. The ease of generalizing the results to others
b. Being able to determine cause and effect
[✓ c. The amount of detail it provides about an individual]
d. The large number of people that can be studied at one time

60. Which part of the neuron receives messages from other cells?
a. Axon
b. Soma
[✓ c. Dendrite]
d. Myelin

61. Which of the following structure of the brain plays an important role in emotion?
a. Brain system
[✓ b. Limbic system]
c. Cerebrum
d. Cerebellum

62. According to Spearman, a traditional IQ test would most likely measure
a. Practical intelligence
b. Specific intelligence
[✓ c. General intelligence]
d. Emotional intelligence

63. False sensory perception, such as hearing voices that does not really exist is an example of
[✓ a. Delusion]
b. Hallucination
c. Illusion
d. Sublimation

64. Which of the following personality type is associated with heart disease?
   [✓ a. Type A]
   b. Type B
   c. Type C
   d. Type D

65. Fatigue refers to
   a. Decrease in performance
   b. Decrease in energy
   c. Decrease in stamina
   [✓ d. All of the above]

66. According to Freud "Dreams are the royal road to ………".
   a. Conscious
   [✓ b. Unconscious]
   c. Preconscious
   d. Collective

67. A typical linear, numeric scale yields ……… data.
   a. Interval
   b. Ordinal
   [✓ c. Nominal]
   d. Ratio

68. Interviewing all members of a given population is called
   a. A sample
   b. A Gallup poll
   c. A census
   d. A Nielsen audit

69. In a skewed distribution, the scores
   a. Have two high points instead of one
   b. Concentrate to one side of the distribution
   c. Are evenly distributed around the mean
   d. Fall on both sides of the mean

70. When you do not do well in your exam, it is because of family problems but when a friend fails in the exam, it is because he or she did not study hard. This is an example of which type of attribution bias.
   [✓ a. Self-serving bias]
   b. Blaming the victim
   c. Fundamental attribution error
   d. Actor- observer discrepancy

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Section-B

- All questions are compulsory.
- Answer each question in 40-60 words.
- Each question carries equal marks (6 marks).

1. Discuss principles of Classical Conditioning.
2. Discuss the main features of a good psychological test.
3. Discuss the observation method used in Psychology.
4. Distinguish between absolute and differential threshold.
5. Discuss the concept of defence mechanism.
6. Describe the characteristics of Normal probability curve.
7. Outline the difference between objective and projective tests.
8. What do you mean by social facilitation?
9. Briefly discuss Likert's technique of attitude measurement.
10. Discuss interference theory of memory.

******

CS → CR.
CS + UCS → CR
UCS → UCR

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PSYCHOLOGY. 2017-18 Rs=[redacted]

M.A. PSYCHOLOGY ENTRANCE TEST
SESSION 2017 – 2018

TIME: 2 Hours

Particulars to be filled in by Candidate

1. Name of the Candidate
   Sara Aslam
2. Name of Candidate's Father
   S. M. Aslam
3. Name of Candidate's Mother
   Naghma
4. Roll Number (in figures)
   7280045
5. Date of Test
   14.6.17

SIGNATURE OF INVIGILATOR

Instructions to Candidate

1. All questions in Section A and B are compulsory. Section A carries 140 marks and Section B carries 60 marks
2. There are 70 questions in Section A and each question is followed by four alternative answers marked as (a), (b), (c) and (d). Select one of the answers which you consider as most appropriate and mark it in the OMR sheet provided, as per the instructions.
3. Use black / blue ball point pen for marking the correct answers in the OMR sheet.
4. Do not put any mark of identification in any part of the answer sheet.
5. Answers should only be marked on the OMR sheet. No answer should be written, marked on the question booklet.

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Section A

1. "One people, One state, One leader" was the policy of
   a. Stalin
   b. Hitler
   [✓ c. Lenin]
   d. Mussolin

2. Which among the following states has separate ministry for cow affairs?
   a. Gujarat
   b. Rajasthan
   [✓ c. Madhya Pradesh]
   d. Maharashtra

3. Who occupies the status of first lady of university
   a. Wife of Pro Chancellor
   [✓ b. Wife of Vice Chancellor]
   c. Wife of Pro Vice Chancellor
   d. None of the above

4. Name the day which commemorated the return of Gandhi to India from South Africa?
   a. Rashtriya Ekta Diwas
   b. Pravasi Bharatiya Diwas
   [✓ c. Kisan Divas]
   d. Yodha Diwas

5. Which one of the following is not a financial regulatory body in India?
   a. RBI
   b. SEBI
   [✓ c. CCI]
   d. IRDA

6. Psychology is a
   a. Biological Science
   b. Physiological Science
   [✓ c. Behavioural Science]
   d. None

7. Who among the following is the "Father of Psychology"
   a. James
   [✓ b. Wundt]
   c. Freud
   d. Ebbinghaus

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8. Therapists who focus on altering faulty thought process are:
   - [✓ a. Cognitive Therapist]
   - b. Humanistic Therapist
   - c. Biological Therapist
   - d. None of the above

9. In achievement test which type of validity is required?
   - a. Face validity
   - b. Concurrent Validity
   - [✓ c. Predictive Validity]
   - d. Content Validity

10. An attitude scale which measures only a single trait is called
   - [✓ a. Likert Scale]
   - b. Thurstone Scale
   - c. Guttman Scale
   - d. Bogardus Scale

11. The method of minimal changes is also known as the
   - a. Method of average error
   - b. Method of limits
   - c. Method of constant error
   - [✓ d. Differential threshold]

12. At-least four skin senses – pressure, warmth, cold and pain –make up our senses of touch. Of all the skin senses, only .... has identifiable receptor cells.
   - a. Pain
   - b. Cold
   - [✓ c. Warmth]
   - d. Pressure

13. If a set of standardized test scores is normally distributed, having a mean of 50 and a standard deviation of 10, approximately 68 percent of the group members receive scores somewhere between
   - a. 50 and 60
   - b. 30 and 70
   - c. 40 and 60
   - d. 35 and 65

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14. Social loafing was first tested by

a. Porter
[✓ b.] Latane and Darley
c. Latane and Jackson
d. Ringelmann

15. The mean of a distribution is 23, the median is 24, and the mode is 25.5. It is most likely that this distribution is:

a. Positively Skewed
b. Symmetrical
c. Asymptotic
d. Negatively Skewed

16. The algebraic sum of deviations from mean is

a. Maximum
b. Zero
c. Minimum
d. Undefined

17. Who tried to evaluate attitude through the social distance

a. Likert
b. Osgood
c. Bogardus
d. Guttman

18. The standard deviation is always.................. than mean deviation.

a. Greater
b. Less
c. Equal
d. None

19. The factors that influence social behaviour and thoughts in certain ways are called

a. Independent Variable
b. Confounding Variable
c. Dependent Variable
[✓ d.] Mediating variable

20. A feeling of apprehension or tension is :

[✓ a.] Frustration
b. Anxiety
c. Panic
d. Fear

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21. The Cannon-Bard theory of emotions emphasis the role of the:
   a. Skeletal Muscles
   b. Thalamus & Hypothalamus
   c. Hormonal System
   [✓ d.] All of the Above

22. An insufficient supply of thyroid hormone can result in:
   a. Increased Metabolic Rate
   b. Cretinism
   c. Increased Emotionality
   d. None of These

23. The derive theory of social facilitation states that performance may be enhanced or impaired depending upon the fact:
   a. Whether the performance is active or passive
   b. Whether the performance is positive or negative.
   c. Whether the dominant response are correct or incorrect in the situation.
   d. Whether the person gets or does not get respect from other.

24. The process of perceiving, interpreting and predicting social behaviour are concerned with
   a. Causal attribution
   b. Social cognition
   c. Social perception
   [✓ d.] Person perception

25. The observation of animals and human beings in a research laboratory is referred
   a. Naturalistic Observation
   b. Laboratory Observations
   c. Controlled Observations
   [✓ d.] Sampled Observations

26. The sense of equilibrium is known as the ………… sense.
   [✓ a.] Vestibular
   b. Olfactory
   c. Cutaneous
   d. Kinesthetic

27. An external motivating stimulus is referred to as
   a. Motivation
   b. Set Point
   c. Homeostasis
   [✓ d.] Incentive

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28. Difference in personality dimension because of heredity is linked with

a. Biosocial interaction
b. Constitutional Factor
[✓ c.] Genetic Makeup
d. All the above

29. Who was the first to postulate a biological model of behaviour

[✓ a.] Eyesenck
b. Lombroso
c. Hippocrate
d. Aristotle

30. Name the instrument which is used to measure span of attention

a. Jastraw Apparatus
[✓ b.] Esthesiometer
c. Memory Drum
d. Techistoscope

31. Individuals require to maintain observational record of their own behaviour is a

a. Direct observation technique
b. Self report behavioural Interventions
c. Self Monitoring
d. All of the above

32. The generalized stimulus in the Watson Rayner experiment with "Little Albert" was the

a. Loud noise
b. White Coat
c. Bright Light
d. Santa Clause Mask

33. Observational Learning sometimes called as

[✓ a.] Latent Learning
b. Vicarious Learning
c. Insight
d. Conditioning

34. The nonsense syllables comprised of

a. Consonants only
b. Vowels Only
c. Consonants and vowel
[✓ d.] None of these

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35. Rocharch has

[✓ a. 10 Cards]
b. 15 Cards
c. 12 Cards
d. 08 Cards

36. Mirror drawing Apparatus was developed by

a. W. F. Dearborn
b. E.L. Thorndike
c. F.W. Taylor
[✓ d. B.L. Brecon]

37. Dark adaptation refers to

a. An increase in sensitivity of photoreceptors.
b. The condition where photoreceptors become more active.
[✓ c. The process by which chemicals in the photoreceptors degenerate.]
d. The process where cones suppress the activity of rods.

38. The tendency for items at the end of a list to be well recalled is called

[✓ a. Primacy Effect]
b. Recency Effect
c. Zero Effect
d. None

39. The retention of material in memory is called

a. Composition
[✓ b. Storage]
c. [illegible]
d. [illegible]

40. Forgetting [illegible] to [illegible] to eliminate awareness of unpleasant information is called

a. Motivated Forgetting
[✓ b. Repression]
c. Cue-dependent Forgetting
d. Amnesia

41. The ability to [illegible] previously encountered material is called

a. Recall
b. Recognition
c. [illegible]
[✓ d. [illegible]]

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42. The Yerkes-Dodson Law Suggests that performance will be best at ……… Levels of motivation.

[✓ a.] Moderate
b. Low
c. High
d. Extreme

43. The motive to associate with other people is referred to as

a. Need for power
b. Need for reward
c. Need for affiliation
[✓ d.] Need for recognition

44. Which Neo-Freudian theorist focused on inferiority feelings?

[✓ a.] Jung
b. Adler
c. Horney
d. Sullivan

45. Transactional Analysis was introduced by

a. Eric berne
b. Fritz Berne
[✓ c.] Fritz Perls
d. Eric Glasser

46. An approach to psychology that emphasises unconscious motives and conflicts is the

a. Social Learning Theory
[✓ b.] Humanistic Theory
c. Psychoanalytic Theory
d. Cogn [illegible]

47. A defence mechanism in which a person refuses to accept evidence of reality or of his or her own emotions is [illegible]

a. Irrationality
[✓ b.] Denial
c. Fixation
d. Regression

48. Which of the following is not a component

a. Cognitive
b. Affect
[✓ c.] Intuition
d. Behaviour

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49. A cognitive schema in which a person believes that all members of a group share a common trait or traits is called

a. Cognitive Commonality
b. Stereotype
c. Dispositional Attribute
d. Depersonalisation

50. A state of tension that occurs when a person simultaneously holds two cognitions that are psychologically inconsistent is termed as

a. Self serving
b. Cognitive dissonance
c. Conflict
d. Scapegoating

51. Predictive Validity is a type of

a. Criterion related validity
b. Content Validity
[illegible] ...ct Validity
[illegible] ...se

52. [illegible] test is increased through equivalent items then the

a. ...eliability Increases
b. Validity Increases
c. Variance Increases
d. ...rror ...creases

53. [illegible] ...sary to obtain the correct meaning from the scores of the test

[illegible]
...lity
...ity

54. [illegible] occurs as a result of real or imagined group pressure is called

[illegible] ...ce
Conformity
...th
[illegible]

55. [illegible] ...ve is known as "third force" in the psychology?

...alysis
...ism
...e psychology
...sm

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56. The theory of emotion states that the thalamus sends sensory information to cortex and sympathetic organs at the same time is the .... theory

a. James-Lange
b. Cannon-Bard
c. Schechter- singer
d. Facial feed back

57. The ________ theory suggests colour vision depends on red-green, blue-yellow, and black-white processes in the brain.

a. Opponent -process
b. Figure ground
c. Photo pigment
d. Trichromatic

58. Which of the following characteristic applies to the eastern notion of self

a. It is bounded
b. It is unique
c. It is interdependent and connected with social context
d. It is independent of social context

59. Which of the following personality type is associated with Cancer.

a. Type A
b. Type B
c. Type C
d. Type D

60. A leader who is associated with high productivity is a

a. Democratic leader
b. Autocratic leader
c. Laissez-faire leader
d. None of the above

61. According to Jung which of the following is the rational aspect of personality

a. Feeling type
b. Intuition type
c. Sensation type
d. None of the above

62. During resting [illegible] electrical charge inside the neuron is ______ compared to the outside.

a. Neutral (0mv)
b. It differs greatly depending upon what part of neuron is examined
c. Negative (-70mv)
d. Positive (+70mv)

63. The Q-sort technique of measuring self-concept consists of

a. Only measures of actual self
b. Only measures of ideal self
c. Comparisons between the actual and ideal self
d. None of the above

64. According to signal-detection theory, the report of the presence of a target stimulus that is in fact not present is known as

a. Miss
b. Hit
c. False Alarm
[✓ d.] Correct rejection

65. ……………… is a form of mental retardation caused by the presence of an extra 21st chromosome.

a. Fragile X Syndrome
b. PKU Syndrome
[✓ c.] Down Syndrome
d. Fetal-alcohol Syndrome

66. The belief and information on the basis of which we form attitude towards an object is part of which component of attitude

a. Affective
b. Cognitive
[✓ c.] Behavioural
d. Social

67. The white fatty substance covering the axon is called

a. Membrane
b. Axon
c. Tissue
[✓ d.] Myelin Sheath

68. The endocrine activity is regulated by

a. Cerebellum
b. Brain
[✓] Hypothalamus
Thalamus

69. Endorphin influences

[✓ a.] Pain reduction
b. Memory
c. Feeling of pressure
d. All of the above

70. Which of the following is a positive symptom of Schizophrenia?

Anhedonia
[✓] Delusion
Avolition
Alogia

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Section B

- All questions are compulsory.
- Answer each question in 40-60- words.
- Each question carries 6 marks.

1. Briefly discuss the nature of personality.
2. Discuss the central theory of self regulation.
3. Highlight major determinants of attitude formation.
4. Briefly discuss mental retardation and its types.
5. Discuss Leadership Behaviour
6. Explain Double blind technique.
7. Define Psychological Test and name different types of test.
8. Explain retroactive and proactive interference with example.
9. Discuss Filter Theory of attention.
10. Differentiate between Short Term & Long Term memory.

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DU MA in psychology

Topic:- DU_J18_MA_PSY

1) When extinction takes place, the conditioned response [Question ID = 3583]

1. gets stronger [Option ID = 14329]
2. is actively ‘unlearned’ [Option ID = 14331]
3. will probably never occur [Option ID = 14332]
4. just fades away [Option ID = 14330]

Correct Answer :-

- is actively ‘unlearned’ [Option ID = 14331]

2) On a ______ scale respondents who endorse one statement also agree with milder statements pertinent to the same underlying continuum.

[Question ID = 3573]

1. Guttman [Option ID = 14290]
2. Likert [Option ID = 14289]
3. Thurstone [Option ID = 14291]
4. Osgood [Option ID = 14292]

Correct Answer :-

- Guttman [Option ID = 14290]

3) A form of therapy that applies the principles of reinforcement to bring about desired is called [Question ID = 3550]

1. Cognitive therapy [Option ID = 14197]
2. Psychoanalysis [Option ID = 14200]
3. Fixed role therapy [Option ID = 14198]
4. Behaviour modification [Option ID = 14199]

Correct Answer :-

- Behaviour modification [Option ID = 14199]

4) Which of the following is NOT a conclusion that can be drawn from the Hawthorne studies?

[Question ID = 3593]

1. Money motivates work group to perform to their full potential the study results [Option ID = 14371]
2. Work groups develop social norms about an acceptable level of output [Option ID = 14369]
3. Social relations at work matter a lot [Option ID = 14370]
4. The mere fact of knowing that they are participating in research can influence [Option ID = 14372]

Correct Answer :-

- Money motivates work group to perform to their full potential the study results [Option ID = 14371]

5) Which of the following is not a method used in descriptive research?

[Question ID = 3619]

1. Case study [Option ID = 14475]
2. Experiment [Option ID = 14474]
3. Survey [Option ID = 14473]
4. Naturalistic observation [Option ID = 14476]

Correct Answer :-

- Experiment [Option ID = 14474]

6) The technique used for children's development takes as a joint actvitiy with adults is known as- [Question ID = 3553]

1. Intersubjetivity [Option ID = 14211]
2. Cooperative Learning [Option ID = 14212]
3. Scaffolding [Option ID = 14209]
4. Private Speech [Option ID = 14210]

Correct Answer :-

- Scaffolding [Option ID = 14209]

7) Collecting the same observations or measurement and finding the same results as were found previously is called ________. [Question ID = 3622]

1. Replication [Option ID = 14488]
2. Hypothesis [Option ID = 14486]
3. Data [Option ID = 14487]
4. Variable [Option ID = 14485]

Correct Answer :-

- Replication [Option ID = 14488]

8) The ____________________ encompasses connection between micro-systems [Question ID = 30915]

1. Macrosystem [Option ID = 63655]
2. Exosystem [Option ID = 63653]
3. Mesosystem [Option ID = 63652]
4. Chronosystem [Option ID = 63654]

Correct Answer :-

- Mesosystem [Option ID = 63652]

9) The sequence of stages of oral reasonsing identified by Kohlberg are

[Question ID = 3611]

1. Preconventional, conventional, postconventional [Option ID = 14443]
2. Preconceptual, conceptual, postconceptual [Option ID = 14441]
3. Preoperational, operational, postoperational [Option ID = 14442]
4. Preconformist, confirmst, postconfirmist [Option ID = 14444]

Correct Answer :-

- Preconventional, conventional, postconventional [Option ID = 14443]

10) A stimulus associated with the delivery of reinforcement when an appropriate response is made is known as [Question ID = 3584]

1. reinforce [Option ID = 14333]
2. controlled stimulus [Option ID = 14335]
3. discriminative stimulus [Option ID = 14336]
4. discriminated reinforce [Option ID = 14334]

Correct Answer :-

- discriminative stimulus [Option ID = 14336]

11) Which form of therapy places emphasis on the assumption that maladaptive thoughts are the basis of many psychological disorders [Question ID = 3566]

1. Rational-emotive therapy [Option ID = 14261]
2. Psychoanalysis [Option ID = 14263]
3. Client centred therapy [Option ID = 14264]
4. Behaviour therapy [Option ID = 14262]

Correct Answer :-

- Rational-emotive therapy [Option ID = 14261]

12) The existence of seventh primary emotion suggested by some theorists is [Question ID = 3616]

1. Outrage [Option ID = 14462]
2. Gratitude [Option ID = 14464]
3. Contempt [Option ID = 14461]
4. Frustration [Option ID = 14463]

Correct Answer :-

- Contempt [Option ID = 14461]

13) The term egocentricism refers to children's [Question ID = 3580]

1. Lack of a well developed superego [Option ID = 14317]
2. Persistent selfishness [Option ID = 14318]
3. inability to conserve [Option ID = 14320]
4. Tendency to see things only from their own perspective [Option ID = 14319]

Correct Answer :-

- Tendency to see things only from their own perspective [Option ID = 14319]

14) infant attachment has been explained in terms of all of the following except [Question ID = 3581]

1. innate behaviour [Option ID = 14323]
2. Imprint [Option ID = 14321]
3. comfort contact [Option ID = 14322]
4. rational thought [Option ID = 14324]

Correct Answer :-

- rational thought [Option ID = 14324]

15) The structures that make up the immune system are [Question ID = 3568]

1. Carcinogens [Option ID = 14272]
2. Neuroendocrine system [Option ID = 14270]
3. Psychoneuroimmunology [Option ID = 14271]
4. Immune system [Option ID = 14269]

Correct Answer :-Full marks given to all who have attempted the question

16) The study of an individual perception and use of space, including territorial space, is called [Question ID = 30928]

1. Paralanguage [Option ID = 63707]
2. Proxemics [Option ID = 63705]
3. Dialectic [Option ID = 63706]
4. Kinesics [Option ID = 63704]

Correct Answer :-

- Proxemics [Option ID = 63705]

17) Thematic Apperception Test is based upon the defense mechanism of- [Question ID = 3578]

1. Projection [Option ID = 14311]
2. Sublimation [Option ID = 14312]
3. Reaction Formation [Option ID = 14310]
4. Repression [Option ID = 14309]

Correct Answer :-

- Projection [Option ID = 14311]

18) While teaching a dog how to shake hands, which of the following reinforcement schedule would facilitate the most rapid learning? [Question ID = 3606]

1. fixed ratio [Option ID = 14422]
2. variable ratio [Option ID = 14423]
3. continuous [Option ID = 14421]
4. variable interval [Option ID = 14424]

Correct Answer :-

- continuous [Option ID = 14421]

19) A fixed interval schedule is one that is based on a [Question ID = 3559]

1. Varying number of responses [Option ID = 14235]
2. Varying period of time [Option ID = 14236]

3. Set number of responses [Option ID = 14233]
4. Set period of time [Option ID = 14234]

Correct Answer :-

- Set period of time [Option ID = 14234]

20) Individuals prone to depression often make_____ and _____attribution for their problems

[Question ID = 3569]

1. Internal, stable [Option ID = 14273]
2. Internal, unstable [Option ID = 14274]
3. External, unstable [Option ID = 14276]
4. External, stable [Option ID = 14275]

Correct Answer :-

- Internal, stable [Option ID = 14273]

21) During a normal night's sleep, how many times do we pass through the different stages of sleep? [Question ID = 3605]

1. 8–11 [Option ID = 14420]
2. 2–3 [Option ID = 14418]
3. 2 [Option ID = 14417]
4. 4–7 [Option ID = 14419]

Correct Answer :-

- 4–7 [Option ID = 14419]

22) The lobe mostly concerned in keeping us physically oriented in our environment is [Question ID = 3556]

1. Frontal [Option ID = 14224]
2. Parietal [Option ID = 14223]
3. Dorsal [Option ID = 14221]
4. Temporal [Option ID = 14222]

Correct Answer :-

- Parietal [Option ID = 14223]

23) Self-actualization over concern with attractiveness ; tendency to irritability; temper outbursts if attention seeking is frustrated are symptoms of [Question ID = 30917]

1. Narcissistic Personality Disorder [Option ID = 63662]
2. Histrionic Personality Disorder [Option ID = 63660]
3. Anorexia Nervosa [Option ID = 63661]
4. Obsessive –Compulsive disorder [Option ID = 63663]

Correct Answer :-

- Histrionic Personality Disorder [Option ID = 63660]

24) the investment of psychic energy in an object or person is [Question ID = 3551]

1. cathexis [Option ID = 14202]
2. displacement [Option ID = 14204]
3. free association [Option ID = 14203]
4. catharsis [Option ID = 14201]

Correct Answer :-

- cathexis [Option ID = 14202]

25) _______ is Learning or strengthening behaviour of others, and the consequences of that behaviour, rather than experiencing the reinforcement or consequences directly

[Question ID = 3549]

1. Vicarious reinforcement [Option ID = 14194]
2. Modelling [Option ID = 14195]
3. Observational learning [Option ID = 14193]
4. Disinhibition [Option ID = 14196]

Correct Answer :-

- Vicarious reinforcement [Option ID = 14194]

26) The fact that the things people want and value most-good jobs, nice homes, high status-are always in short supply. It serves as foundation for what is perhaps the most oldest explanation of prejudice _____________. [Question ID = 30926]

1. Norm violation theory [Option ID = 63697]
2. Identity theory [Option ID = 63699]
3. Realistic conflict theory [Option ID = 63696]
4. Intergroup conflict theory [Option ID = 63698]

Correct Answer :-

- Realistic conflict theory [Option ID = 63696]
- Intergroup conflict theory [Option ID = 63698]

27) Cultural harmony and reducing the salience of group identities can be achieved through, which of the following attempts at re-categorization? [Question ID = 30924]

1. Forgiveness [Option ID = 63691]
2. Segregation of shared spaces [Option ID = 63689]
3. Appealing to Humanity [Option ID = 63690]
4. Third Party Intervention [Option ID = 63688]

Correct Answer :-

- Appealing to Humanity [Option ID = 63690]

28) the current approach to psychology most closely aligned with the structuralists in its interest in topics like consciousness, mental imagery and thought process is [Question ID = 3555]

1. neuroscience [Option ID = 14220]
2. cognitive psychology [Option ID = 14219]

3. behaviourism [Option ID = 14217]
4. functionalism [Option ID = 14218]

Correct Answer :-

- cognitive psychology [Option ID = 14219]

29) Individuals labelled as psychopaths are suffering from [Question ID = 3563]

1. Schizophrenia [Option ID = 14251]
2. Antisocial personality disorder [Option ID = 14250]
3. Borderline personality disorder [Option ID = 14249]
4. Obsessive-compulsive disorder [Option ID = 14252]

Correct Answer :-

- Antisocial personality disorder [Option ID = 14250]

30) Prolonged use of antipsychotic drugs can bring on a neurological condition characterised by uncontrollable facial twitches and grimaces known as

[Question ID = 3567]

1. Dementia [Option ID = 14267]
2. Tardive dyskinesia [Option ID = 14268]
3. Twitch syndrome [Option ID = 14265]
4. Muscular atrophy [Option ID = 14266]

Correct Answer :-

- Tardive dyskinesia [Option ID = 14268]

31) Directly observable characteristics are called [Question ID = 3574]

1. Phenotypes [Option ID = 14293]
2. Chromosomes [Option ID = 14295]
3. Epigenesis [Option ID = 14296]
4. Genotypes [Option ID = 14294]

Correct Answer :-

- Phenotypes [Option ID = 14293]

32) An independent variable that varies along with the ones of interest and could be the actual basis for what you are measuring is called ________. [Question ID = 3623]

1. Dependent [Option ID = 14490]
2. Independent [Option ID = 14491]
3. Confound [Option ID = 14492]
4. Control [Option ID = 14489]

Correct Answer :-

- Confound [Option ID = 14492]

33)

The socio-cognitive approach to personality suggests the idea that one's experiences can [Question ID = 3561]

1. Encourage personality to remain stable [Option ID = 14241]
2. Affect both personality stability and change [Option ID = 14243]
3. Eliminate the effects of biology on personality [Option ID = 14244]
4. Brings about change in personality [Option ID = 14242]

Correct Answer :-

- Affect both personality stability and change [Option ID = 14243]

34) In which of the following therapies clients are encouraged to express their true thoughts and feelings and become their true selves in [Question ID = 3564]

1. Psychodynamic therapy [Option ID = 14254]
2. Psychoanalysis [Option ID = 14253]
3. Behaviour therapy [Option ID = 14255]
4. Client-centred therapy [Option ID = 14256]

Correct Answer :-

- Client-centred therapy [Option ID = 14256]

35) The first step in developing a training program includes [Question ID = 3587]

1. Designing the training program [Option ID = 14346]
2. Training needs analysis [Option ID = 14348]
3. Evaluating the training program [Option ID = 14347]
4. choosing the training method [Option ID = 14345]

Correct Answer :-

- Training needs analysis [Option ID = 14348]

36) Oversimplified attitudes about the entire groups of people are called [Question ID = 3571]

1. Prejudices [Option ID = 14284]
2. Stereotypes [Option ID = 14281]
3. Prototypes [Option ID = 14282]
4. Negative instances [Option ID = 14283]

Correct Answer :-

- Stereotypes [Option ID = 14281]

37) Aphasia is neurobiological disorder symptomatized is [Question ID = 3557]

1. Difficulty localising objects in space [Option ID = 14225]
2. Language breakdown [Option ID = 14227]
3. Inability to recognize people from their faces [Option ID = 14226]
4. Insensitivity to pain [Option ID = 14228]

Correct Answer :-

- Language breakdown [Option ID = 14227]

38) The cerebral cortex is divided into two split halves known as the right and the left [Question ID = 3558]

1. Cerebellum [Option ID = 14231]
2. Corpus Callosum [Option ID = 14232]
3. Cortices [Option ID = 14229]
4. Cerebral hemispheres [Option ID = 14230]

Correct Answer :-

- Cerebral hemispheres [Option ID = 14230]

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39) Psychologists in the area of __________ focus on man machine interaction, physical fatigue and strain and workplace design

[Question ID = 30934]

1. Training in development [Option ID = 63729]
2. Industrial psychology [Option ID = 63728]
3. Developmental Psychology [Option ID = 63731]
4. Ergonomics [Option ID = 63730]

Correct Answer :-

- Ergonomics [Option ID = 63730]

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40) Therapies that focus on the self talk, problem-solving strategies and belief systems of clients are referred to as ....therapies [Question ID = 3565]

1. Cognitive [Option ID = 14260]
2. Psychodynamic [Option ID = 14258]
3. Psychoanalytical [Option ID = 14257]
4. Behavioural [Option ID = 14259]

Correct Answer :-

- Cognitive [Option ID = 14260]

41) Geetanjali conforms to the idea of visiting a museum as most people in her class have voted for the same. The basis of her conformity is -

[Question ID = 3603]

1. Ignorance [Option ID = 14410]
2. Callousness [Option ID = 14411]
3. Normative [Option ID = 14412]
4. Informational [Option ID = 14409]

Correct Answer :-

- Normative [Option ID = 14412]

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42) A friend mentions to you that "she remembers everything that ever happens to her." What concept from memory research most directly contradicts this belief? [Question ID = 3608]

1. recovered memory [Option ID = 14432]

2. selective attention [Option ID = 14429]
3. Eidetic memory [Option ID = 14430]
4. constructive memory [Option ID = 14431]

Correct Answer :-

- selective attention [Option ID = 14429]

43) When a large number of persons respond to questions about their attitudes or behavior, it is called [Question ID = 30919]

1. Survey method [Option ID = 63670]
2. Systematic observation [Option ID = 63668]
3. Experimental method [Option ID = 63671]
4. Correlational method [Option ID = 63669]

Correct Answer :-

- Survey method [Option ID = 63670]

44) When a group of employees who work on voluntarily on company time to address work related problems such as quality control, cost reduction, production, planning, product designing and techniques are called [Question ID = 30918]

1. Quality Circles [Option ID = 63664]
2. Kaizens [Option ID = 63666]
3. Employees Assistance [Option ID = 63665]
4. ISO 9000 [Option ID = 63667]

Correct Answer :-

- Quality Circles [Option ID = 63664]

45) The brain structure that plays an important role in feelings of hunger is [Question ID = 3614]

1. hippocampus [Option ID = 14455]
2. hypothalamus [Option ID = 14456]
3. parietal lobe [Option ID = 14453]
4. thalamus [Option ID = 14454]

Correct Answer :-

- hypothalamus [Option ID = 14456]

46) In a scientific method, specifying a problem involves [Question ID = 3627]

1. Collecting Data [Option ID = 14505]
2. Defining the variable [Option ID = 14508]
3. Posing questions about the phenomenon [Option ID = 14507]
4. Analyzing Data [Option ID = 14506]

Correct Answer :-

- Posing questions about the phenomenon [Option ID = 14507]

47) In experimental design, the variable that is manipulated is the _________. [Question ID = 3620]

1. Independent [Option ID = 14478]
2. Confounding [Option ID = 14480]
3. Dependent [Option ID = 14477]
4. Control [Option ID = 14479]

Correct Answer :-

- Independent [Option ID = 14478]

48) a persons view of his or her own worth is called [Question ID = 3617]

1. self-esteem [Option ID = 14468]
2. self-efficacy [Option ID = 14466]
3. self-actualization [Option ID = 14465]
4. self-concept [Option ID = 14467]

Correct Answer :-

- self-esteem [Option ID = 14468]

49) _________________ skills relate to a leader's knowledge and ability in any organizational functional area. [Question ID = 3599]

1. Interpersonal [Option ID = 14395]
2. Technical [Option ID = 14396]
3. Managerial [Option ID = 14394]
4. Conceptual [Option ID = 14393]

Correct Answer :-

- Technical [Option ID = 14396]

50) _____________ validity is determined by the degree to which the questions or items on a test are representative of the universe of behaviour the test was designed to sample. [Question ID = 3576]

1. Convergent [Option ID = 14303]
2. Concurrent validity [Option ID = 14301]
3. Criterion [Option ID = 14302]
4. Content [Option ID = 14304]

Correct Answer :-

- Content [Option ID = 14304]

51) Our belief that social influence plays a smaller role in shaping our own action than it does in shaping the actions of others is known as- [Question ID = 30931]

1. Auto-kinetic phenomenon [Option ID = 63719]
2. Normative Social Influence [Option ID = 63717]
3. Cognitive Dissonance [Option ID = 63716]
4. Introspection Illusion [Option ID = 63718]

Correct Answer :-

- Introspection Illusion [Option ID = 63718]

52) Just before the doors of the elevator close, Sheela, a classmate you dislike, enters the elevator. You immediately leave, whispering about having forgotten something. Your behavior will have a consequence of _______________ for you. [Question ID = 3607]

1. punishment [Option ID = 14426]
2. shaping [Option ID = 14428]
3. positive reinforcement [Option ID = 14425]
4. negative reinforcement [Option ID = 14427]

Correct Answer :-

- negative reinforcement [Option ID = 14427]

53) Arrange the steps followed in Behavior Modelling method of training in the correct order [Question ID = 3588]

1. Social reinforcement, Role playing, modelling, transfer of training [Option ID = 14351]
2. Modelling, role playing, social reinforcement, transfer of training [Option ID = 14349]
3. Modelling, role playing, transfer of training, social reinforcement [Option ID = 14352]
4. Role playing, modelling, social reinforcement, transfer of training [Option ID = 14350]

Correct Answer :-

- Modelling, role playing, social reinforcement, transfer of training [Option ID = 14349]

54) Odd-even method of splitting the test in order to estimate split-half reliability is most appropriate for [Question ID = 3579]

1. Projective tests [Option ID = 14315]
2. Neuro-psychological tests [Option ID = 14316]
3. Power tests [Option ID = 14313]
4. Speed tests [Option ID = 14314]

Correct Answer :-

- Power tests [Option ID = 14313]

55) Leader Behavior Description Questionnaire led to the emergence of which dimensions of leadership? [Question ID = 3596]

1. Concern for people and concern for task [Option ID = 14383]
2. Consideration and initiating structure [Option ID = 14384]
3. Autocratic and democratic [Option ID = 14381]
4. Task oriented and relationship oriented [Option ID = 14382]

Correct Answer :-

- Consideration and initiating structure [Option ID = 14384]

56) The four basic techniques for Freudian psychoanalysis are [Question ID = 3548]

1. Free association, analysis of transference, analysis of resistance, analysis of systematic desensitization. [Option ID = 14192]
2. Free association, analysis of dreams, analysis of congruency, analysis of resistance [Option ID = 14190]
3. Free association, analysis of resistance, analysis of shaping, analysis of dreams [Option ID = 14191]
4. Free association, Analysis of dreams Analysis of resistance ,Analysis of transference [Option ID = 14189]

Correct Answer :-

- Free association, Analysis of dreams Analysis of resistance ,Analysis of transference [Option ID = 14189]

57) A measure of validity that compares to a different, valid procedure is called ______. [Question ID = 3624]

1. Content Validity [Option ID = 14494]
2. Construct Validity [Option ID = 14493]
3. Criterion Validity [Option ID = 14495]
4. Face Validity [Option ID = 14496]

Correct Answer :-

- Criterion Validity [Option ID = 14495]

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58) Which theory explains why people reduce their output when they feel unfairly treated [Question ID = 3589]

1. Herzberg's theory [Option ID = 14353]
2. Expectancy theory [Option ID = 14356]
3. Goal setting theory [Option ID = 14355]
4. Equity theory [Option ID = 14354]

Correct Answer :-

- Equity theory [Option ID = 14354]

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59) In a ____________________the performance of each examinee is interpreted in reference to a relevant standardization sample. [Question ID = 3575]

1. Aptitude test [Option ID = 14300]
2. Criterion-referenced test [Option ID = 14298]
3. Group test [Option ID = 14299]
4. Norm-referenced test [Option ID = 14297]

Correct Answer :-

- Norm-referenced test [Option ID = 14297]

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60) Colour blindness and colour afterimages are best explained by [Question ID = 3604]

1. opponent-process theory [Option ID = 14415]
2. visible hue theory [Option ID = 14414]
3. trichromatic theory [Option ID = 14413]
4. binocular disparity theory [Option ID = 14416]

Correct Answer :-

- opponent-process theory [Option ID = 14415]

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61) Token economy is based on the principle of [Question ID = 3560]

1. Secondary reinforcement [Option ID = 14239]
2. Punishment [Option ID = 14237]
3. Primary reinforcement [Option ID = 14238]
4. Observational learning [Option ID = 14240]

Correct Answer :-

- Secondary reinforcement [Option ID = 14239]

62) When belief, expectations, or habits alter how participants in a study respond is called ________. [Question ID = 3625]

1. Research Validity [Option ID = 14499]
2. Research Bias [Option ID = 14498]
3. Research hypothesis [Option ID = 14497]
4. Placebo Research [Option ID = 14500]

Correct Answer :-

- Research Bias [Option ID = 14498]

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63) A final barrier that prevents women as a group from reaching top positions at the work place is known as

[Question ID = 3577]

1. Stereotyping [Option ID = 14306]
2. Gender role norms [Option ID = 14308]
3. Glass ceiling [Option ID = 14307]
4. Glass cliff effect [Option ID = 14305]

Correct Answer :-

- Glass ceiling [Option ID = 14307]

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64) Multimodal therapy(Lazrus,1981) is an example of [Question ID = 30921]

1. Gestalt Therapy [Option ID = 63678]
2. Electicism and Integration [Option ID = 63676]
3. Existentialist-humanist Therapy [Option ID = 63679]
4. Psychonalaytic Psychotherapy [Option ID = 63677]

Correct Answer :-

- Electicism and Integration [Option ID = 63676]

65) Disorder for a short in duration is called ____________. [Question ID = 30923]

1. Acute [Option ID = 63685]
2. Chronic [Option ID = 63684]
3. Moderate [Option ID = 63687]
4. Mild [Option ID = 63686]

Correct Answer :-

- Acute [Option ID = 63685]

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66) ____________ glands of the body, producing a variety of hormones that regulate or control the other endocrine glands. [Question ID = 30922]

1. Gonadal gland [Option ID = 63681]

2. Thyroid gland [Option ID = 63680]
3. Adrenal gland [Option ID = 63683]
4. Pituitary gland [Option ID = 63682]

Correct Answer :-

- Pituitary gland [Option ID = 63682]

67) __________________ are concise ways of summarizing properties of sets of numbers. [Question ID = 3621]

1. Descriptive statistics [Option ID = 14482]
2. Meta analysis [Option ID = 14481]
3. Inferential statistics [Option ID = 14483]
4. Statistical significance [Option ID = 14484]

Correct Answer :-

- Descriptive statistics [Option ID = 14482]

68) Hypothesis is different from theories as [Question ID = 3554]

1. Only hypotheses are used to explain behaviour [Option ID = 14213]
2. Only hypothesis can be tested [Option ID = 14215]
3. Research tests theories rather than hypotheses [Option ID = 14216]
4. Theories are generally are broader than hypotheses [Option ID = 14214]

Correct Answer :-

- Only hypothesis can be tested [Option ID = 14215]
- Theories are generally are broader than hypotheses [Option ID = 14214]

69) Trans-cranial magnetic stimulation (TMS) is a treatment for [Question ID = 30933]

1. Internet Addiction Disorder [Option ID = 63727]
2. Phobias [Option ID = 63726]
3. Schizoid personality disorder [Option ID = 63724]
4. Depression [Option ID = 63725]

Correct Answer :-

- Depression [Option ID = 63725]

70) There are incompatible demands on the role incumbent [Question ID = 3592]

1. Role overload [Option ID = 14365]
2. Role erosion [Option ID = 14367]
3. Role conflict [Option ID = 14368]
4. Role ambiguity [Option ID = 14366]

Correct Answer :-

- Role conflict [Option ID = 14368]

71) Job enrichment is a technique for ____________________ loading of the job. [Question ID = 3586]

1. Horizontal [Option ID = 14342]
2. Vertical [Option ID = 14341]
3. diagonal [Option ID = 14344]
4. Lateral [Option ID = 14343]

Correct Answer :-

- Vertical [Option ID = 14341]

72) The time span of STM is [Question ID = 3585]

1. 28-30 seconds [Option ID = 14337]
2. 22-25 seconds [Option ID = 14338]
3. 5-10 seconds [Option ID = 14340]
4. 18-20 seconds [Option ID = 14339]

Correct Answer :-

- 28-30 seconds [Option ID = 14337]
- 22-25 seconds [Option ID = 14338]
- 18-20 seconds [Option ID = 14339]

73) Which of the following is most appropriate for the metaphor the 'melting pot' [Question ID = 30925]

1. Diversity and Culture [Option ID = 63692]
2. Aggression and Violence [Option ID = 63694]
3. Socialization and Roles [Option ID = 63695]
4. Stress and Burnout [Option ID = 63693]

Correct Answer :-

- Diversity and Culture [Option ID = 63692]

74) Which of the following cannot be used to describe the spread of values in a distribution of data? [Question ID = 3626]

1. The standard Deviation [Option ID = 14503]
2. Measures of variability [Option ID = 14502]
3. The mean [Option ID = 14504]
4. The range [Option ID = 14501]

Correct Answer :-

- The mean [Option ID = 14504]

75) Most prenatal influences on humans are genetic or hormonal in origin except for [Question ID = 3610]

1. parents' level of education about fetal development [Option ID = 14439]
2. stress on the mother [Option ID = 14438]
3. family history of mental illness [Option ID = 14440]
4. teratogens [Option ID = 14437]

Correct Answer :-

- teratogens [Option ID = 14437]

76) Rajiv is always unsure of his decisions-major or minor and looks forward to constant validation from his wife. The style of attachment exhibited by Rajiv is called- [Question ID = 30929]

1. Insecure attachment style [Option ID = 63709]
2. Pre-occupied attachment style [Option ID = 63708]
3. Secure attachment style [Option ID = 63710]
4. Dismissing attachment style [Option ID = 63711]

Correct Answer :-

- Insecure attachment style [Option ID = 63709]

77) Hysteria is characterised by [Question ID = 3562]

1. Uncontrollable ranting and raving [Option ID = 14246]
2. Inappropriate laughter or tears [Option ID = 14248]
3. Physical symptoms without any discernible physical basis [Option ID = 14245]
4. Hallucinations and delusions [Option ID = 14247]

Correct Answer :-

- Physical symptoms without any discernible physical basis [Option ID = 14245]

78) Motives like need to spend time with others or to influence others are known as _______________motives

[Question ID = 3613]

1. Physiological [Option ID = 14450]
2. Social [Option ID = 14451]
3. Extrinsic [Option ID = 14449]
4. Power [Option ID = 14452]

Correct Answer :-

- Social [Option ID = 14451]

79) Neurological studies on positive affect and fearful distress dimensions of temperament suggest that shy children- [Question ID = 3572]

1. React Positively to and Approach novel stimulus [Option ID = 14286]
2. React Negatively to and Withdraw from novel stimulus [Option ID = 14285]
3. React Negatively to and Approach novel stimulus [Option ID = 14287]
4. React Positively to and Withdraw from novel stimulus [Option ID = 14288]

Correct Answer :-

- React Negatively to and Withdraw from novel stimulus [Option ID = 14285]

80) Which theory propounds that employees are uninterested to work and have to be goaded to do so? [Question ID = 3600]

1. Theory Z [Option ID = 14399]
2. Theory C [Option ID = 14400]
3. Theory Y [Option ID = 14397]

4. Theory X [Option ID = 14398]

Correct Answer :-

- Theory X [Option ID = 14398]

81) Which of the following is not a type dichotomy in Myers and Briggs Type Indicator test of personality? [Question ID = 3590]

1. Judging – perceiving [Option ID = 14360]
2. Neuroticism-emotional stability [Option ID = 14359]
3. Thinking-feeling [Option ID = 14357]
4. Extraversion-introversion [Option ID = 14358]

Correct Answer :-

- Neuroticism-emotional stability [Option ID = 14359]

82) ....is the disorder which typically involves uncontrollable head movements with accompanying sounds such as grunts, clicks, yelps, sniffs or words. [Question ID = 3552]

1. Pervasive developmental disorder [Option ID = 14206]
2. Functional enuresis [Option ID = 14207]
3. Tourett's disorder [Option ID = 14205]
4. Ecnopresis [Option ID = 14208]

Correct Answer :-

- Tourett's disorder [Option ID = 14205]

83) Hopelessness theory is an attempt to explain [Question ID = 3570]

1. Depression [Option ID = 14278]
2. Schizophrenia [Option ID = 14277]
3. Anxiety disorder [Option ID = 14279]
4. Personality disorder [Option ID = 14280]

Correct Answer :-

- Depression [Option ID = 14278]

84) Prozac usually used as an anti-depressant drug belongs to [Question ID = 30927]

1. Serotonin and Norepinephrine Reuptake Inhibitors(SNRIs) [Option ID = 63701]
2. MAO inhibitors [Option ID = 63702]
3. Tricyclic antidepressants [Option ID = 63703]
4. Selective serotonin Re-uptake Inhibitors(SSRIs) [Option ID = 63700]

Correct Answer :-

- Selective serotonin Re-uptake Inhibitors(SSRIs) [Option ID = 63700]

85) According to Bass' Full Range Model of Leadership which of the following is a feature of transactional leadership? [Question ID = 3598]

1. Individualized consideration [Option ID = 14390]
2. Laissez faire [Option ID = 14392]

3. Intellectual stimulation [Option ID = 14391]
4. Contingent reward [Option ID = 14389]

Correct Answer :-

- Contingent reward [Option ID = 14389]

86) According to Erikson, the central development task of adolescence concerns [Question ID = 3612]

1. Integrity [Option ID = 14446]
2. Industry [Option ID = 14445]
3. Identity [Option ID = 14448]
4. Intimacy [Option ID = 14447]

Correct Answer :-

- Identity [Option ID = 14448]

87) According to Herzberg's two-factor theory, which of the following is a Hygiene factor? [Question ID = 3601]

1. Skill variety [Option ID = 14403]
2. Status [Option ID = 14401]
3. Opportunity for decision making [Option ID = 14404]
4. Autonomy [Option ID = 14402]

Correct Answer :-

- Status [Option ID = 14401]

88) The Yerkes-Dodson law predicts that most people would perform an easy task best if they are at a [Question ID = 3609]

1. high level of arousal [Option ID = 14435]
2. low level of arousal [Option ID = 14434]
3. optimal level of arousal [Option ID = 14433]
4. state of homeostasis [Option ID = 14436]

Correct Answer :-

- high level of arousal [Option ID = 14435]

89) While constructing a test and item writing, it is a common error, there the question or the item touches upon more than one issue; however the response option is only one. Such items are referred to as [Question ID = 30932]

1. Leading questions [Option ID = 63722]
2. Double -barrelled questions [Option ID = 63721]
3. Open-ended questions [Option ID = 63723]
4. Reverse coding questions [Option ID = 63720]

Correct Answer :-

- Double -barrelled questions [Option ID = 63721]

90)

According to Hofstede, ________________ dimension characterizes tolerance for ambiguity. [Question ID = 3594]

1. Masculinity [Option ID = 14376]
2. Individualism [Option ID = 14373]
3. Power distance [Option ID = 14374]
4. Uncertainty avoidance [Option ID = 14375]

Correct Answer :-

- Uncertainty avoidance [Option ID = 14375]

91) According to the earliest theories of hunger, the primary signal that motivates us to eat is [Question ID = 3615]

1. food in the mouth [Option ID = 14457]
2. the firing of neurons in the brain [Option ID = 14459]
3. the sight of food [Option ID = 14460]
4. stomach contraction [Option ID = 14458]

Correct Answer :-

- stomach contraction [Option ID = 14458]

92) According to formulation of Peter Drucker, the goal setting is applicable to all employees having a clear influence over the goal setting process. This is known as [Question ID = 30920]

1. CEO [Option ID = 63673]
2. MBO [Option ID = 63672]
3. ACR [Option ID = 63675]
4. PAS [Option ID = 63674]

Correct Answer :-

- MBO [Option ID = 63672]

93) According to Lewin's force field analysis, in order to bring about a change [Question ID = 3602]

1. Forces opposing change should be reduced [Option ID = 14407]
2. Forces resisting the change should be increased [Option ID = 14405]
3. Forces driving change should not be enhanced [Option ID = 14408]
4. Forces driving change should be reduced [Option ID = 14406]

Correct Answer :-

- Forces opposing change should be reduced [Option ID = 14407]

94) According to Allen and Meyer, which type of Organizational commitment is characterized by a sense of obligation to stay in the organization because it is the right thing to do? [Question ID = 3591]

1. Intrinsic commitment [Option ID = 14364]
2. Continuance commitment [Option ID = 14363]
3. Normative commitment [Option ID = 14362]
4. Affective commitment [Option ID = 14361]

Correct Answer :-

- Normative commitment [Option ID = 14362]

95) According to Hershey and Blanchard Situational Leadership Theory, which of the following leadership style will be effective for followers who are high on both job and psychological maturity? [Question ID = 3597]

1. Selling [Option ID = 14386]
2. Telling [Option ID = 14387]
3. Participating [Option ID = 14388]
4. Delegating [Option ID = 14385]

Correct Answer :-

- Delegating [Option ID = 14385]

96) According to Kohlberg gender development moves through the following stages- [Question ID = 30916]

1. Oral, Anal, Phallic, Latency, Genital [Option ID = 63659]
2. Pre-conventional, Conventional, Post-conventional [Option ID = 63656]
3. Sensory-motor, Pre-operational, Concrete-operational, Formal-operational [Option ID = 63657]
4. Labeling, Stability, Consistency [Option ID = 63658]

Correct Answer :-

- Labeling, Stability, Consistency [Option ID = 63658]

97) A researcher while investigating the effect of coffee on sleep patterns of individuals concludes that there is no impact of coffee on sleep pattern. What may be inferred about his conclusion?

[Question ID = 30930]

1. He rejected H_0 while it was true [Option ID = 63714]
2. He retained H_0 while it was false [Option ID = 63712]
3. He accepted H_0 while it was true [Option ID = 63713]
4. He accepted H_0 while it was false [Option ID = 63715]

Correct Answer :-

- He retained H_0 while it was false [Option ID = 63712]
- He accepted H_0 while it was true [Option ID = 63713]
- He accepted H_0 while it was false [Option ID = 63715]

98) The measure of central tendency most affected by the presence of extreme value is the ________. [Question ID = 3618]

1. Mode [Option ID = 14472]
2. Median [Option ID = 14471]
3. Frequency [Option ID = 14469]
4. Mean [Option ID = 14470]

Correct Answer :-

- Mean [Option ID = 14470]

99) The multiple choice test is to tab the measure of memory dealing with [Question ID = 3582]

1. recognition [Option ID = 14326]
2. reconstruction [Option ID = 14328]
3. relearning [Option ID = 14327]
4. recall [Option ID = 14325]

Correct Answer :-

- recognition [Option ID = 14326]

100) The match between individual and organizational expectations is called [Question ID = 3595]

1. Person job fit [Option ID = 14380]
2. Psychological contract [Option ID = 14378]
3. Person organization fit [Option ID = 14379]
4. Performance management [Option ID = 14377]

Correct Answer :-

- Person organization fit [Option ID = 14379]

DU MA in Psychology

Topic:- PSY MA S2

1) Choose the *correct* option for Mann-Whitney U Test

[Question ID = 6199]

1. It is a test based on certain assumptions

   [Option ID = 24790]
2. It is used to test difference in the means of two dependent samples

   [Option ID = 24791]
3. It is sometimes referred to as Wilcoxon Rank-sum test

   [Option ID = 24792]
4. It is used when measurements are made on interval and ratio scales

   [Option ID = 24793]

Correct Answer :-

- It is sometimes referred to as Wilcoxon Rank-sum test

  [Option ID = 24792]

2) The aim of _______________, is characteristically forthright and objective: “given the stimulus, to be able to predict the response, and given the response to be able to predict the antecedent stimulus”

[Question ID = 6200]

1. Structuralism [Option ID = 24794]
2. Behaviourism [Option ID = 24795]
3. Functionalism [Option ID = 24796]
4. Gestalt School [Option ID = 24797]

Correct Answer :-

- Behaviourism [Option ID = 24795]

3) ___________ proposed that semantic memory might be organized as an interconnected network

[Question ID = 6201]

1. Collins and Hilgard [Option ID = 24798]
2. Collins and Quillian [Option ID = 24799]
3. Tulving [Option ID = 24800]
4. Baddeley [Option ID = 24801]

Correct Answer :-

- Collins and Quillian [Option ID = 24799]

4) Who proposed that the birth order affects personality?

[Question ID = 6202]

1. Carl Roger [Option ID = 24802]
2. Alfred Adler [Option ID = 24803]
3. Sigmund Freud [Option ID = 24804]
4. Albert Bandura [Option ID = 24805]

Correct Answer :-

- Alfred Adler [Option ID = 24803]

5) In operant conditioning, the process by which a behavior stops when it receives no response from the environment is called

[Question ID = 6203]

1. Extinction [Option ID = 24806]
2. Punishment [Option ID = 24807]
3. Reinforcement [Option ID = 24808]
4. Spontaneous Recovery [Option ID = 24809]

Correct Answer :-

- Extinction [Option ID = 24806]

6) In Milgram’s experiment, subjects who gave large shocks rationalized that they were not personally responsible for their actions. This raises questions about our willingness to commit inhumane acts as a result of

[Question ID = 6204]

1. Coercive power [Option ID = 24810]
2. Expert influence [Option ID = 24811]

3. Obedience to authority [Option ID = 24812]
4. Conformity to group pressure [Option ID = 24813]

Correct Answer :-

- Obedience to authority [Option ID = 24812]

---

7) A chemical that alter the effect of a neurotransmitter is called
[Question ID = 6205]

1. Endogenous Cannabinoids [Option ID = 24814]
2. Neuromodulator [Option ID = 24815]
3. Dopamine [Option ID = 24816]
4. Epinephrine [Option ID = 24817]

Correct Answer :-

- Neuromodulator [Option ID = 24815]

---

8) Conversion disorder that is characterized by presence of neurological symptoms not consistent with any particular organic cause was formerly referred to as
[Question ID = 6206]

1. Hysteria [Option ID = 24818]
2. Hypochondriasis [Option ID = 24819]
3. Hypomania [Option ID = 24820]
4. Histrionic Personality disorder [Option ID = 24821]

Correct Answer :-

- Hysteria [Option ID = 24818]

---

9) According to Gestalt's theory, Law of ____________ states that "people will perceive and interpret ambiguous or complex images as the simplest form(s) possible."
[Question ID = 6207]

1. Promixity [Option ID = 24822]
2. Similarity [Option ID = 24823]
3. Continuity [Option ID = 24824]
4. Pragnanz [Option ID = 24825]

Correct Answer :-

- Pragnanz [Option ID = 24825]

---

10) Flooding is a method under
[Question ID = 6208]

1. Behavior Therapy [Option ID = 24826]
2. Cognitive Behavior Therapy [Option ID = 24827]
3. Humanistic therapy [Option ID = 24828]
4. Client Centered Therapy [Option ID = 24829]

Correct Answer :-

- Behavior Therapy [Option ID = 24826]

---

11) ____________ is a persistent discomfort about one's biological sex or the sense that the gender role of that sex is inappropriate
[Question ID = 6209]

1. Cross-gender identification [Option ID = 24830]
2. Gender dysphoria [Option ID = 24831]
3. Trans-sexualism [Option ID = 24832]
4. Autogynephilia [Option ID = 24833]

Correct Answer :-

- Gender dysphoria [Option ID = 24831]

---

12) According to Ainsworth, as evident in the strange situation task, children do not seek proximity to the mother after she has left and typically they do not seem to be distressed at all in _______________ attachment pattern
[Question ID = 6210]

1. Disorganized-Disoriented [Option ID = 24834]
2. Ambivalent [Option ID = 24835]
3. Secure [Option ID = 24836]
4. Avoidant [Option ID = 24837]

Correct Answer :-

- Avoidant [Option ID = 24837]

---

13) The name of _____________is associated with differential scales which have been developed using consensus approach
[Question ID = 6211]

1. Likert [Option ID = 24838]
2. Ebbinghaus [Option ID = 24839]

3. Galton [Option ID = 24840]
4. L.L. Thurstone [Option ID = 24841]

Correct Answer :-

- L.L. Thurstone [Option ID = 24841]

---

14) Errors in speech that reflect unconscious thoughts or impulses is
[Question ID = 6212]

1. Defense Mechanism [Option ID = 24842]
2. Freudian slips [Option ID = 24843]
3. Cognitive Distortion [Option ID = 24844]
4. Speech disorder [Option ID = 24845]

Correct Answer :-

- Freudian slips [Option ID = 24843]

---

15) Which of the following method is an on-the-job method of employee training?
[Question ID = 6213]

1. Simulation [Option ID = 24846]
2. Role playing [Option ID = 24847]
3. Behavior Modification [Option ID = 24848]
4. Coaching [Option ID = 24849]

Correct Answer :-

- Coaching [Option ID = 24849]

---

16) Chemical released by the terminal buttons present at the endings of an axon are called
[Question ID = 6214]

1. Hormones [Option ID = 24850]
2. Neurotransmitters [Option ID = 24851]
3. Cytoreceptors [Option ID = 24852]
4. Osmoreceptors [Option ID = 24853]

Correct Answer :-

- Neurotransmitters [Option ID = 24851]

---

17) According to Jung, the archetype representing the feminine side of males is called
[Question ID = 6215]

1. Animus [Option ID = 24854]
2. Shadow [Option ID = 24855]
3. Persona [Option ID = 24856]
4. Anima [Option ID = 24857]

Correct Answer :-

- Anima [Option ID = 24857]

---

18) Which of the following is false regarding episodic memory?
[Question ID = 6216]

1. It uses comprehension as data [Option ID = 24858]
2. Units of information are episodes and events [Option ID = 24859]
3. There is high likelihood of forgetting the events [Option ID = 24860]
4. Emotional content is very important [Option ID = 24861]

Correct Answer :-

- It uses comprehension as data [Option ID = 24858]

---

19) According to psychoanalytical perspective, the terms: gratification, irrational, and impulsive are related to
[Question ID = 6217]

1. Id [Option ID = 24862]
2. Ego [Option ID = 24863]
3. Super ego [Option ID = 24864]
4. Defense Mechanism [Option ID = 24865]

Correct Answer :-

- Id [Option ID = 24862]

---

20) ___________________ refers to going through the motions of bargaining without any real intention of completing an agreement
[Question ID = 6218]

1. Impasse [Option ID = 24866]
2. Disruptive bargaining [Option ID = 24867]
3. Inadequate bargaining [Option ID = 24868]
4. Surface bargaining [Option ID = 24869]

Correct Answer :-

- Surface bargaining [Option ID = 24869]

---

21) Which of the following is *true* for Field experiments?

[Question ID = 6219]

1. It does not involve manipulation of variables

   [Option ID = 24870]
2. It is carried out in Naturalistic settings

   [Option ID = 24871]
3. It is referred to as ex-post facto research

   [Option ID = 24872]
4. It does not employ control variables

   [Option ID = 24873]

Correct Answer :-

- It is carried out in Naturalistic settings

  [Option ID = 24871]

---

22) In a _______________ schedule, rewards are initiated after a constant number of responses
[Question ID = 6220]

1. Fixed- Interval [Option ID = 24874]
2. Fixed- Ratio [Option ID = 24875]
3. Variable- Ratio [Option ID = 24876]
4. Variable- Interval [Option ID = 24877]

Correct Answer :-

- Fixed- Ratio [Option ID = 24875]

---

23) The return of response strength after extinction, without intervening reinforcement is called
[Question ID = 6221]

1. Generalization [Option ID = 24878]
2. Discrimination [Option ID = 24879]
3. Spontaneous Recovery [Option ID = 24880]
4. Shaping [Option ID = 24881]

Correct Answer :-

- Spontaneous Recovery [Option ID = 24880]

---

24) Two- Factor theory of Emotion has been proposed by
[Question ID = 6222]

1. William James [Option ID = 24882]
2. Carl Lange [Option ID = 24883]
3. Cannon-Bard [Option ID = 24884]
4. Schachter and Singer [Option ID = 24885]

Correct Answer :-

- Schachter and Singer [Option ID = 24885]

---

25) _________________ is a large bundle of fibers connecting the two cerebral hemispheres
[Question ID = 6223]

1. Corpus Callosum [Option ID = 24886]
2. Hippocampus [Option ID = 24887]
3. Amygdala [Option ID = 24888]
4. Cerebellum [Option ID = 24889]

Correct Answer :-

- Corpus Callosum [Option ID = 24886]

---

26) With regard to Pearson Product-moment correlation, which of the following statement is *true*?

[Question ID = 6224]

1. It is a univariate correlation

   [Option ID = 24890]
2. It assumes non-linearity between the variables

   [Option ID = 24891]
3. It can establish causation

   [Option ID = 24892]
4. It ranges between -1 to +1

   [Option ID = 24893]

Correct Answer :-

- It ranges between -1 to +1

  [Option ID = 24893]

27) In ________________________, one creates new schemes or adjusts old ones after noticing that the current way of thinking does not capture the environment completely
[Question ID = 6225]
1. Adaptation [Option ID = 24894]
2. Assimilation [Option ID = 24895]
3. Accommodation [Option ID = 24896]
4. Equilibrium [Option ID = 24897]

Correct Answer :-

- Accommodation [Option ID = 24896]

28) The rooting reflex is an infant’s tendency to
[Question ID = 6226]
1. Throw legs up in the air [Option ID = 24898]
2. Wave arms when startled [Option ID = 24899]
3. Open mouth and turn head when touched on the cheek [Option ID = 24900]
4. Follow a moving object with eyes [Option ID = 24901]

Correct Answer :-

- Open mouth and turn head when touched on the cheek [Option ID = 24900]

29) Which of the following is not an assumption in inference about the sample mean from the population?
[Question ID = 6227]
1. A random sample has been drawn from the population [Option ID = 24902]
2. The standard deviation of the population of scores is not known [Option ID = 24903]
3. The sample has been drawn by replacement sampling plan [Option ID = 24904]
4. The sampling distribution of the mean follows a normal curve [Option ID = 24905]

Correct Answer :-

- The standard deviation of the population of scores is not known [Option ID = 24903]

30) An individual's belief that he or she can perform some behaviour or task successfully is called
[Question ID = 6228]
1. Self control [Option ID = 24906]
2. Self reinforcement [Option ID = 24907]
3. Self efficacy [Option ID = 24908]
4. Self regard [Option ID = 24909]

Correct Answer :-

- Self efficacy [Option ID = 24908]

31) Harry Harlow’s experiment with monkeys and surrogate mothers emphasized the importance of
[Question ID = 6229]
1. Satisfying hunger [Option ID = 24910]
2. Body temperature [Option ID = 24911]
3. Fulfilling needs [Option ID = 24912]
4. Contact [Option ID = 24913]

Correct Answer :-

- Contact [Option ID = 24913]

32) A region where the axon of one neuron closely approaches other neuron is called
[Question ID = 6230]
1. Dendrite [Option ID = 24914]
2. Axon [Option ID = 24915]
3. Myelien sheath [Option ID = 24916]
4. Synapse [Option ID = 24917]

Correct Answer :-

- Synapse [Option ID = 24917]

33) In __________method clients are taught to associate relaxation techniques with fearful stimuli that replace previous learned harmful responses
[Question ID = 6231]
1. Systemic Desensitization [Option ID = 24918]
2. Flooding [Option ID = 24919]
3. Aversive Conditioning [Option ID = 24920]
4. Free Association [Option ID = 24921]

Correct Answer :-

- Systemic Desensitization [Option ID = 24918]

---

34) MCMI stands for
[Question ID = 6232]

1. Million Clinical Multiaxial Inventory [Option ID = 24922]
2. Million Clinical Multiphasic Inventory [Option ID = 24923]
3. Minnesota Clinical Multiphasic Inventory [Option ID = 24924]
4. Minnesota Clinical Multiaxial Inventory [Option ID = 24925]

Correct Answer :-

- Million Clinical Multiaxial Inventory [Option ID = 24922]

---

35) Which of the following is a method of probability sampling?
[Question ID = 6233]

1. Purposive sampling [Option ID = 24926]
2. Snowball sampling [Option ID = 24927]
3. Incidental sampling [Option ID = 24928]
4. Cluster sampling [Option ID = 24929]

Correct Answer :-

- Cluster sampling [Option ID = 24929]

---

36) According to the bio-etiological theories depression is caused by ____________ of serotonin, while schizophrenia is caused by ______________ of dopamine
[Question ID = 6234]

1. Hyper secretion; Hypo secretion [Option ID = 24930]
2. Hypo secretion; Hypo secretion [Option ID = 24931]
3. Hypo secretion; Hyper secretion [Option ID = 24932]
4. Hyper secretion; Hyper secretion [Option ID = 24933]

Correct Answer :-

- Hypo secretion; Hyper secretion [Option ID = 24932]

---

37) _____________ is defined by Rotter as “the potentiality of any behavior occurring in any given situation as calculated in relation to any single reinforcement or set of reinforcements”.
[Question ID = 6235]

1. Behaviour potential [Option ID = 24934]
2. Expectancy [Option ID = 24935]
3. Reinforcement value [Option ID = 24936]
4. Punishment value [Option ID = 24937]

Correct Answer :-

- Behaviour potential [Option ID = 24934]

---

38) According to ICD-10, the IQ range of 20-34 is considered as ___________mental retardation
[Question ID = 6236]

1. Mild [Option ID = 24938]
2. Moderate [Option ID = 24939]
3. Severe [Option ID = 24940]
4. Profound [Option ID = 24941]

Correct Answer :-

- Severe [Option ID = 24940]

---

39) Position analysis, Questionnaire and Physical Abilities Requirement Survey are used in
[Question ID = 6237]

1. Job selection [Option ID = 24942]
2. Estimating motivation of the employees [Option ID = 24943]
3. Conducting job analysis [Option ID = 24944]
4. Determining stress level of employees [Option ID = 24945]

Correct Answer :-

- Conducting job analysis [Option ID = 24944]

---

40) The type of specialized neurons that fire during action of self or others are called as
[Question ID = 6238]

1. Mirror neurons [Option ID = 24946]
2. Unipolar neurons [Option ID = 24947]
3. Action neurons [Option ID = 24948]
4. Bipolar neurons [Option ID = 24949]

Correct Answer :-

- Mirror neurons [Option ID = 24946]

41) Rosenbaum's proposal that attractiveness is not increased by similar attitudes but is simply decreased by dissimilar attitudes is known as
[Question ID = 6239]

1. Repulsion hypothesis [Option ID = 24950]
2. Appearance rejection sensitivity [Option ID = 24951]
3. Similarity-dissimilarity effects [Option ID = 24952]
4. Reciprocal effects [Option ID = 24953]

Correct Answer :-

- Repulsion hypothesis [Option ID = 24950]

42) People with ____________personality have a tendency to be distressed, experience negative emotions and also to feel insecure and anxious
[Question ID = 6240]

1. Type D [Option ID = 24954]
2. Type A [Option ID = 24955]
3. Type B [Option ID = 24956]
4. Type C [Option ID = 24957]

Correct Answer :-

- Type D [Option ID = 24954]

43) A person low in self-esteem and low in interpersonal trust is likely to exhibit
[Question ID = 6241]

1. Preoccupied attachment style [Option ID = 24958]
2. Fearful avoidant attachment style [Option ID = 24959]
3. Dismissing attachment style [Option ID = 24960]
4. Secure attachment style [Option ID = 24961]

Correct Answer :-

- Fearful avoidant attachment style [Option ID = 24959]

44) Correctly match the following-

Match List I with List II

List I	**List II**
A. Social Learning Theory	**I. Bandura**
B. Repeated Exposure Effect	**II. Triplett**
C. Social Facilitation	**III. Kelley**
D. Theory of Causal Attribution	**IV. Zajonc**

Choose the *correct* answer from the options given below:

[Question ID = 6242]

1. A - IV, B - III, C - II, D - I

   [Option ID = 24962]
2. A -I, B -II, C - III, D - IV

   [Option ID = 24963]
3. A -IV, B -III, C - I, D - II

   [Option ID = 24964]
4. A -I , B -IV , C -II , D - III

   [Option ID = 24965]

Correct Answer :-

- A -I , B -IV , C -II , D - III

  [Option ID = 24965]

45) Which of the following measure is most affected by the presence of extreme scores in the distribution?
[Question ID = 6243]

1. Mean [Option ID = 24966]
2. Mode [Option ID = 24967]
3. Median [Option ID = 24968]
4. Range [Option ID = 24969]

Correct Answer :-

- Mean [Option ID = 24966]

46) The uncomfortable state that arises because of a discrepancy between an attitude and behavior or between two attitudes is called
[Question ID = 6244]

1. Cognitive consonance [Option ID = 24970]

2. Cognitive dissonance [Option ID = 24971]
3. Self deception [Option ID = 24972]
4. Attitude change [Option ID = 24973]

Correct Answer :-

- Cognitive dissonance [Option ID = 24971]

---

47) Hans Selye termed the process of body's response to stressors as
[Question ID = 6245]

1. General adaptation syndrome [Option ID = 24974]
2. Turner's syndrome [Option ID = 24975]
3. Life change units [Option ID = 24976]
4. Frustration [Option ID = 24977]

Correct Answer :-

- General adaptation syndrome [Option ID = 24974]

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48) Which of the following measures the electrical resistance of the skin
[Question ID = 6246]

1. Electroencaphalography [Option ID = 24978]
2. Electromyography [Option ID = 24979]
3. Galvanic Skin Response [Option ID = 24980]
4. Electrocardiography [Option ID = 24981]

Correct Answer :-

- Galvanic Skin Response [Option ID = 24980]

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49) Criterion related validity of test refers to
[Question ID = 6247]

1. Convergent and discriminant validity [Option ID = 24982]
2. Content and curricular validity [Option ID = 24983]
3. Concurrent and predictive validity [Option ID = 24984]
4. Factorial validity [Option ID = 24985]

Correct Answer :-

- Concurrent and predictive validity [Option ID = 24984]

---

50) The elapsed time between presentation of stimulus and response to it is called

[Question ID = 6248]

1. Reaction time

   [Option ID = 24986]
2. Recognition time

   [Option ID = 24987]
3. Relearning time

   [Option ID = 24988]
4. None of these

   [Option ID = 24989]

Correct Answer :-

- Reaction time

  [Option ID = 24986]

---

51) Summons informing employers and employees of the regulations and standards that have been violated in the workplace are called
[Question ID = 6249]

1. Flyers [Option ID = 24990]
2. Citations [Option ID = 24991]
3. Internal posting [Option ID = 24992]
4. Inspections [Option ID = 24993]

Correct Answer :-

- Citations [Option ID = 24991]

---

52) ___________ are mental frameworks, formed through experience, that help us to organize and make sense of social information
[Question ID = 6250]

1. Schemas [Option ID = 24994]
2. Metaphors [Option ID = 24995]
3. Complexes [Option ID = 24996]
4. Attitudes [Option ID = 24997]

Correct Answer :-

- Schemas [Option ID = 24994]

53) Which of the following statements is true regarding standard deviation?
[Question ID = 6251]

1. It is a method of estimating average of the scores [Option ID = 24998]
2. It is greatly affected by sampling variation [Option ID = 24999]
3. It is responsive to the exact position of every score in the distribution [Option ID = 25000]
4. It is used in non-parametric statistics [Option ID = 25001]

Correct Answer :-

- It is responsive to the exact position of every score in the distribution [Option ID = 25000]

54) Which of the following is a hands-on simulation where the employees are presented with a range of problems they might find on their desk when they take up the job?
[Question ID = 6252]

1. Work Sample [Option ID = 25002]
2. Business Games [Option ID = 25003]
3. In-basket technique [Option ID = 25004]
4. Computer assisted programme [Option ID = 25005]

Correct Answer :-

- In-basket technique [Option ID = 25004]

55) In Roger's theory, a therapeutic atmosphere that communicates that a person will be respected or loved regardless of what he or she says or does is called
[Question ID = 6253]

1. Sympathy [Option ID = 25006]
2. Conditional positive regard [Option ID = 25007]
3. Unconditional positive regard [Option ID = 25008]
4. Empathy [Option ID = 25009]

Correct Answer :-

- Unconditional positive regard [Option ID = 25008]

56) Emotional instability is sometimes labeled as
[Question ID = 6254]

1. Conscientiousness [Option ID = 25010]
2. Agreeableness [Option ID = 25011]
3. Neuroticism [Option ID = 25012]
4. Openness to experience [Option ID = 25013]

Correct Answer :-

- Neuroticism [Option ID = 25012]

57) According to Carl Rogers, the personality of clients is determined by measuring the difference between
[Question ID = 6255]

1. Introversion and extraversion [Option ID = 25014]
2. Ideal self and real self [Option ID = 25015]
3. Self-efficacy and self-esteem [Option ID = 25016]
4. Persona and shadow [Option ID = 25017]

Correct Answer :-

- Ideal self and real self [Option ID = 25015]

58) According to Lewin's change model, communication is very important during the _______________ stage so that the employees can become informed about how the change will benefit them
[Question ID = 6256]

1. Refreezing [Option ID = 25018]
2. Freezing [Option ID = 25019]
3. Unfreezing [Option ID = 25020]
4. Changing [Option ID = 25021]

Correct Answer :-

- Unfreezing [Option ID = 25020]

59) Alfred Adler proposed that humans are motivated by
[Question ID = 6257]

1. Conscious drives [Option ID = 25022]
2. Neurotic needs [Option ID = 25023]
3. Empathic understanding [Option ID = 25024]
4. Social urges [Option ID = 25025]

Correct Answer :-

- Social urges [Option ID = 25025]

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60) Which of the following intervention design involves reintroduction of the intervention after the withdrawal phase?
[Question ID = 6258]

1. A-B-A [Option ID = 25026]
2. A-B [Option ID = 25027]
3. A-B-A-B [Option ID = 25028]
4. A-B-C-A [Option ID = 25029]

Correct Answer :-

- A-B-A-B [Option ID = 25028]

---

61) When making the “attribution error,” we tend to overestimate the importance of ________when judging the behaviors of others
[Question ID = 6259]

1. Situational factors [Option ID = 25030]
2. Personal factors [Option ID = 25031]
3. Gender factors [Option ID = 25032]
4. Intelligence factors [Option ID = 25033]

Correct Answer :-

- Personal factors [Option ID = 25031]

---

62) A neuron that sends signals to muscles to control movement is called
[Question ID = 6260]

1. Sensory Neuron [Option ID = 25034]
2. Motor Neuron [Option ID = 25035]
3. Inter Neuron [Option ID = 25036]
4. Noxious Stimuli [Option ID = 25037]

Correct Answer :-

- Motor Neuron [Option ID = 25035]

---

63) According to the diffusion of responsibility theory, the biggest factor in predicting whether or not a bystander will help someone in need is
[Question ID = 6261]

1. The duration of the situation [Option ID = 25038]
2. Whether or not the person in need of help is male or female [Option ID = 25039]
3. The number of other bystanders at the scene [Option ID = 25040]
4. The level of perceived threat [Option ID = 25041]

Correct Answer :-

- The number of other bystanders at the scene [Option ID = 25040]

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64) _________________is associated with the Gestalt school of psychology
[Question ID = 6262]

1. John Watson [Option ID = 25042]
2. William James [Option ID = 25043]
3. Ivan Pavlov [Option ID = 25044]
4. Max Wertheimer [Option ID = 25045]

Correct Answer :-

- Max Wertheimer [Option ID = 25045]

---

65) A researcher wants to test if there is a significant difference between the achievement scores of 8th grade students in Mathematics before and after two months of instruction. Which of the following tests will be the most appropriate to use?
[Question ID = 6263]

1. Chi-square test [Option ID = 25046]
2. Independent sample t-test [Option ID = 25047]
3. Dependent sample t-test [Option ID = 25048]
4. The regression test [Option ID = 25049]

Correct Answer :-

- Dependent sample t-test [Option ID = 25048]

---

66) What part of autonomic nervous system is involved in regulation of activities like salivation, gastric and intestinal mobility, and secretion of gastric juices?
[Question ID = 6264]

1. Sympathetic system [Option ID = 25050]
2. Parasympathetic system [Option ID = 25051]
3. Somatic nervous system [Option ID = 25052]
4. Medulla oblongata [Option ID = 25053]

Correct Answer :-

- Parasympathetic system [Option ID = 25051]

---

67) Fiedler's contingency theory of leadership proposes that ____________________ perform better in situations very favorable to them and very unfavorable to them
[Question ID = 6265]

1. Least preferred coworker [Option ID = 25054]
2. Participative leader [Option ID = 25055]
3. Relationship oriented leader [Option ID = 25056]
4. Task oriented leader [Option ID = 25057]

Correct Answer :-

- Task oriented leader [Option ID = 25057]

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68) Sigmund Freud considered that ____________ was really the key to all forgetting
[Question ID = 6266]

1. Repression [Option ID = 25058]
2. Retrograde amnesia [Option ID = 25059]
3. Defense mechanism [Option ID = 25060]
4. Suppression [Option ID = 25061]

Correct Answer :-

- Repression [Option ID = 25058]

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69) The point at which a stimulus becomes strong enough to trigger a response only 50% of the time is
[Question ID = 6267]

1. Threshold of response [Option ID = 25062]
2. Response bias [Option ID = 25063]
3. Signal detection of response [Option ID = 25064]
4. Phi phenomenon [Option ID = 25065]

Correct Answer :-

- Threshold of response [Option ID = 25062]

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70) Which of the following is *not* correctly paired

[Question ID = 6268]

1. Adrenal medulla- Epinephrine

   [Option ID = 25066]
2. Posterior pituitary- Luteinizing Hormone

   [Option ID = 25067]
3. Adrenal Cortex- Cortisol

   [Option ID = 25068]
4. Anterior pituitary- Follicle Stimulating Hormone

   [Option ID = 25069]

Correct Answer :-

- Posterior pituitary- Luteinizing Hormone

  [Option ID = 25067]

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71) Sweta is preoccupied with fears of having serious illness, without a reason. Her disorder is called
[Question ID = 6269]

1. Hypochondriasis [Option ID = 25070]
2. Conversion disorder [Option ID = 25071]
3. Somatization disorder [Option ID = 25072]
4. Body dysmorphic disorder [Option ID = 25073]

Correct Answer :-

- Hypochondriasis [Option ID = 25070]

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72) The child's ability to order items along a quantitative dimension, such as length or weight, is called
[Question ID = 6270]

1. Classification [Option ID = 25074]
2. Transitive inference [Option ID = 25075]
3. Conservation [Option ID = 25076]
4. Seriation [Option ID = 25077]

Correct Answer :-

- Seriation [Option ID = 25077]

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73) The tendency for beliefs and schemas to remain unchanged even in the face of counter-factual information is called
[Question ID = 6271]

1. Information overload [Option ID = 25078]
2. Perseverance effects [Option ID = 25079]
3. Heuristic evaluation [Option ID = 25080]
4. Automatic processing [Option ID = 25081]

Correct Answer :-

- Perseverance effects [Option ID = 25079]

74) ______________ is the tendency to perceive others' actions as stemming from aversive intent even when this is not clearly the case
[Question ID = 6272]

1. Hostile aggression [Option ID = 25082]
2. Instrumental aggression [Option ID = 25083]
3. Hostile attributional bias [Option ID = 25084]
4. Provocation [Option ID = 25085]

Correct Answer :-

- Hostile attributional bias [Option ID = 25084]

75) ________________ commitment is the commitment of an employee towards his/her organization when they felt that they "ought" to continue working there
[Question ID = 6273]

1. Affective [Option ID = 25086]
2. Continuance [Option ID = 25087]
3. Normative [Option ID = 25088]
4. Procedural [Option ID = 25089]

Correct Answer :-

- Normative [Option ID = 25088]

76) Individuals with _______________ are usually unable to form social relationships and lack interest in doing so
[Question ID = 6274]

1. Schizotypal personality disorder [Option ID = 25090]
2. Schizoid personality disorder [Option ID = 25091]
3. Antisocial personality disorder [Option ID = 25092]
4. Avoidant personality disorder [Option ID = 25093]

Correct Answer :-

- Schizoid personality disorder [Option ID = 25091]

77) If a population from which a sample is to be drawn does not constitute a homogeneous group ______________ sampling technique is most applicable
[Question ID = 6275]

1. Quota [Option ID = 25094]
2. Stratified [Option ID = 25095]
3. Area [Option ID = 25096]
4. Deliberate [Option ID = 25097]

Correct Answer :-

- Stratified [Option ID = 25095]

78) In __________ the individual has recurrent, intense sexually arousing fantasies, urges, and behaviors involving the use of some inanimate object to obtain sexual gratification
[Question ID = 6276]

1. Sexual masochism [Option ID = 25098]
2. Pedophilia [Option ID = 25099]
3. Sexual Sadism [Option ID = 25100]
4. Fetishism [Option ID = 25101]

Correct Answer :-

- Fetishism [Option ID = 25101]

79) Which ONE of the following is *not* a major construct of existential theory?

[Question ID = 6277]

1. Coming to terms with anxiety

   [Option ID = 25102]
2. Confronting the universal fears of death

   [Option ID = 25103]
3. Uncovering our unconscious fears and desires

   [Option ID = 25104]
4. Understanding our ultimate isolation

[Option ID = 25105]

Correct Answer :-

- Uncovering our unconscious fears and desires

  [Option ID = 25104]

80) During rehabilitation a patient receives a coupon each time he or she performs a desired behavior. These coupons can later be used to purchase appealing items. This describes the use of
[Question ID = 6278]

1. Token Economy [Option ID = 25106]
2. Systemic Desensitization [Option ID = 25107]
3. Flooding [Option ID = 25108]
4. Shaping [Option ID = 25109]

Correct Answer :-

- Token Economy [Option ID = 25106]

81) Humanistic and Phenomenological approaches have been criticized for
[Question ID = 6279]

1. Focusing too much on Cognitive Processes involved in forming perceptions of the self [Option ID = 25110]
2. Missing the wider social and cultural contexts that influence experiences and its identities [Option ID = 25111]
3. Neglecting to include personal experiences and perceptions that influence how we form identity [Option ID = 25112]
4. Focusing too much on past experience and how they tend to shape identity [Option ID = 25113]

Correct Answer :-

- Missing the wider social and cultural contexts that influence experiences and its identities [Option ID = 25111]

82) _______________ is the process which starts with certain premises or propositions and attempts to draw valid conclusions from them
[Question ID = 6280]

1. Fallacies [Option ID = 25114]
2. Imagination [Option ID = 25115]
3. Deduction [Option ID = 25116]
4. Induction [Option ID = 25117]

Correct Answer :-

- Deduction [Option ID = 25116]

83) __________ is the assumption that everything that happens in the universe can be accounted for by definite laws of causation
[Question ID = 6281]

1. Mechanism [Option ID = 25118]
2. Operationism [Option ID = 25119]
3. Natural-monisim [Option ID = 25120]
4. Determinism [Option ID = 25121]

Correct Answer :-

- Determinism [Option ID = 25121]

84) According to Titchner, Introspection is a highly specialised form of _________________in which the psychologists attempts to study his own consciousness scientifically
[Question ID = 6282]

1. Self Perception [Option ID = 25122]
2. Self Thinking [Option ID = 25123]
3. Attention [Option ID = 25124]
4. Self observation [Option ID = 25125]

Correct Answer :-

- Self observation [Option ID = 25125]

85) The aim of Functionalism was to study ______________as it functions in adapting the _____________to its environment
[Question ID = 6283]

1. Organism, Mind [Option ID = 25126]
2. Mind, Organism [Option ID = 25127]
3. Thinking, Organism [Option ID = 25128]
4. Attention, Individual [Option ID = 25129]

Correct Answer :-

- Mind, Organism [Option ID = 25127]

86) Who was the first clinician to attempt to legitimize a spiritual approach to counseling?
[Question ID = 6284]

1. Carl Jung [Option ID = 25130]
2. Maslow [Option ID = 25131]

3. Ken Wilber [Option ID = 25132]
4. William James [Option ID = 25133]

Correct Answer :-

- Carl Jung [Option ID = 25130]

87) In ________________ a stimulus which is originally neutral may become reinforcing by being associated with a reinforcing stimulus
[Question ID = 6285]

1. Primary reinforcement [Option ID = 25134]
2. Secondary reinforcement [Option ID = 25135]
3. Discrimination [Option ID = 25136]
4. Generalization [Option ID = 25137]

Correct Answer :-

- Secondary reinforcement [Option ID = 25135]

88) Choose the *correct* option about the characteristics of normal curve

[Question ID = 6286]

1. It is a bimodal distribution

   [Option ID = 25138]
2. The normal curve doesn’t touch the x-axis

   [Option ID = 25139]
3. It is an asymmetrical distribution

   [Option ID = 25140]
4. The mean, mode and median fall at different places

   [Option ID = 25141]

Correct Answer :-

- The normal curve doesn’t touch the x-axis

  [Option ID = 25139]

89) Which of the following personality factor as described by Costa and McCrae was also discussed in Eysenck’s theory of personality?
[Question ID = 6287]

1. Extraversion [Option ID = 25142]
2. Openness to experience [Option ID = 25143]
3. Conscientiousness [Option ID = 25144]
4. Agreeableness [Option ID = 25145]

Correct Answer :-

- Extraversion [Option ID = 25142]

90) Name the technique of problem solving in which the overall problem is divided into smaller parts and efforts are made to solve each part in turn
[Question ID = 6288]

1. Algorithm [Option ID = 25146]
2. Means-end Analysis [Option ID = 25147]
3. Analogy [Option ID = 25148]
4. Trial and error [Option ID = 25149]

Correct Answer :-

- Means-end Analysis [Option ID = 25147]

91) Which of the following is not a monocular cue of depth perception?
[Question ID = 6289]

1. Linear perspective [Option ID = 25150]
2. Motion Parallax [Option ID = 25151]
3. Convergence [Option ID = 25152]
4. Size Constancy [Option ID = 25153]

Correct Answer :-

- Convergence [Option ID = 25152]

92) The ___________________________ is likely to be extremely disruptive since the individual is both drawn to and repelled by the same situation at the same time
[Question ID = 6290]

1. Approach-avoidance conflict [Option ID = 25154]
2. Avoidance-avoidance conflict [Option ID = 25155]
3. Approach-approach conflict [Option ID = 25156]
4. Multiple approach-avoidance conflict [Option ID = 25157]

Correct Answer :-

- Approach-avoidance conflict [Option ID = 25154]

93) In the A-B-C-D-E model of REBT, E stands for?
[Question ID = 6291]

1. Efficiency [Option ID = 25158]
2. Efficacy [Option ID = 25159]
3. Effective Thought [Option ID = 25160]
4. Effective Emotion [Option ID = 25161]

Correct Answer :-

- Effective Thought [Option ID = 25160]

94) The ability to imitate a person or pretend a behaviour in the absence of that person or the displayed behaviour is called_____________ which indicates that children form________________
[Question ID = 6292]

1. Imitation, Mental Representation [Option ID = 25162]
2. Deferred Imitation, Mental Representation [Option ID = 25163]
3. Secondary Imitation , Representation [Option ID = 25164]
4. Tertiary Imitation, Symbolic Thought [Option ID = 25165]

Correct Answer :-

- Deferred Imitation, Mental Representation [Option ID = 25163]

95) _____________validity is the extent to which a measuring instrument provides adequate coverage of the topic under study
[Question ID = 6293]

1. Content [Option ID = 25166]
2. Criterion-related [Option ID = 25167]
3. Construct [Option ID = 25168]
4. Predictive [Option ID = 25169]

Correct Answer :-

- Content [Option ID = 25166]

96) ____________ disorder involves a pattern in which symptoms or deficits affecting sensory or voluntary motor functions lead one to think that a patient has medical or neurological condition
[Question ID = 6294]

1. Somatoform [Option ID = 25170]
2. Schizo-Spectum [Option ID = 25171]
3. Personality [Option ID = 25172]
4. Conversion [Option ID = 25173]

Correct Answer :-

- Conversion [Option ID = 25173]

97) In an experimental study, when the inferential statistics indicate that the experimental group's score differed significantly from the control group's score, it can be concluded that
[Question ID = 6295]

1. The difference between the groups can be attributed to chance [Option ID = 25174]
2. The difference between the groups can be attributed to the treatment [Option ID = 25175]
3. There are no differences between the groups [Option ID = 25176]
4. The difference between the groups arises from the individual difference among the participants [Option ID = 25177]

Correct Answer :-

- The difference between the groups can be attributed to the treatment [Option ID = 25175]

98) The 16 basic traits which could describe all differences among personalities are termed as _____________ trait by Cattle
[Question ID = 6296]

1. Basic [Option ID = 25178]
2. Primary [Option ID = 25179]
3. Surface [Option ID = 25180]
4. Source [Option ID = 25181]

Correct Answer :-

- Source [Option ID = 25181]

99) Type II Error is committed when
[Question ID = 6297]

1. Null hypothesis is retained when it is true [Option ID = 25182]
2. Null hypothesis is rejected when it is false [Option ID = 25183]
3. Null hypothesis is rejected when it is true [Option ID = 25184]

4. Null hypothesis is retained when it is false [Option ID = 25185]

Correct Answer :-

- Null hypothesis is retained when it is false [Option ID = 25185]

100) Which of the following is *not* a characteristic of Operant Conditioning?

[Question ID = 6298]

1. Generalization

   [Option ID = 25186]
2. Avoidance learning

   [Option ID = 25187]
3. Spontaneous Recovery

   [Option ID = 25188]
4. Responses are elicited

   [Option ID = 25189]

Correct Answer :-

- Responses are elicited

  [Option ID = 25189]